



## Northwest Environmental Business Council E-News

### *From the Executive Director*

#### Policy and Action

As an organization, NEBC is very cautious about taking positions on complex political or policy issues. Our members are highly diverse and represent a wide range of opinions. In addition, many are hired to work for the interests of their clients – an even more diverse group. As a result, our formal positions tend to be restricted to issues that clearly address the interests of our member sectors. For complex and divisive issues, it is more productive for us to be the facilitator of conversations.

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 more about becoming an NEBC Sponsoring  
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Take climate change policy. It appears that a majority of politicians and other policy makers now believe that, as a society, we need to do something to reduce our introduction of greenhouse gas into the atmosphere. But, given the range of debate over general policy, NEBC is not likely to weigh in on early legislative proposals. After the general outline has been set, the conversation will quickly become one of methods and results; and as the conversation narrows, NEBC will have more of a role to play.

Initiatives such as carbon cap-and-trade, renewable energy and efficiency incentives, “green” infrastructure investment, transportation improvements, and workforce development are all ones where the details matter a great deal, and where NEBC members have a lot to contribute. Even if CO2 reduction measures are rejected due to a questioning of whether climate change is human-caused, preventable, or reversible – or due to political inertia – the looming need for adaptation measures is undeniable. NEBC members are already working in a host of disciplines that are suddenly related to “climate action,” including renewable energy projects, water resources, ecosystem protection, brownfield redevelopment, carbon trading, carbon management, corporate sustainability, etc. Thus, they can provide the real-world knowledge that policy makers need to hear.

I often say in relation to regulatory issues that, going beyond the science, we want to help create “regulation that

works.” Our members understand, better than most, the interface between regulation and on-the-ground realities, and that more success comes from collaborative solutions than from adversarial declarations. NEBC tries to open doors for involvement by its members: by connecting you to agency committees and task forces or by forming internal working groups to funnel ideas and proposals to policy makers. Many of you already serve on technical and policy advisory committees or work on these issues with other organizations. Make a point of letting me know what these are so that NEBC can take advantage of your knowledge. And if you want to get engaged or collaborate around specific issues, talk to me about that as well. We are at the hub of an amazing array of experience and expertise. There is no better time than now to share it.

Robert Grott

P.S. Please note our lineup of specialty conference for 2009 covering stormwater, renewable energy, ecosystem markets, climate change, and brownfields redevelopment. A lot of teamwork goes into ensuring that these are high-quality events. Let me know if you want to be involved.

I also want to draw your attention to the annual Environmental Industry Summit in San Diego on Feb. 18-20, presented by ZweigWhite and the Environmental Business Journal. The conference puts current business conditions into a strategic context for those senior executives who are responsible for charting and executing their companies’ strategic plans. We have negotiated a 20% discount for NEBC members. (See the industry events calendar starting on page 3.) -RG

## NEBC Conferences, Meetings & Trade Shows

**January 21. [Washington Energy Forum: Funding Energy Projects in 2009](#). Seattle.** Enjoy coffee and pastries with your colleagues in Washington's energy sector and learn how the federal stimulus package will affect the growth of renewable energy and energy efficiency projects in Washington. Washington's renewable energy sector has been noted by the incoming administration as holding the promise of leading the way toward the green economy. Tim Stearns from Washington Department of Community Trade and Economic Development (CTED) will outline the targeted energy sectors and funding mechanisms for 2009. No charge but seating is limited – RSVP is necessary.

**January 27. Oregon Energy Forum: Energy Priorities for 2009. Portland.** Join your colleagues for networking and a discussion of what the industry can do to help preserve Oregon's advantage given the down economy and likely legislative challenges. Continental breakfast provided by URS. No charge, but please RSVP to [robert@nebc.org](mailto:robert@nebc.org).

**January 29. Washington Brownfields Forum: Making Brownfield Real Estate Transactions Work. Seattle.** The presentation addresses the importance of coordination between various agencies, remediation techniques and the return on investment a developer expects in order to justify the risk. Active participation from the audience is encouraged and a 'live' spreadsheet will be used to enable real time analysis of different scenarios. Pizza lunch will be provided. Speakers: Layne Alfonso, GeoEngineers and Alex Martinac, CB Richard Ellis. No charge but seating is limited. Please RSVP to [Lauren@nebc.org](mailto:Lauren@nebc.org).

**February 4. [Puget Sound Partnership's Action Agenda & Funding Strategy](#). Luncheon. Seattle.** The Puget Sound Partnership has announced an ambitious Action Agenda to protect and restore Puget Sound. Chris Townsend, Special Assistant to the Executive Director Puget Sound Partnership will join us to discuss the details of the Action Agenda. This includes details on the status of the Sound, the elements of the plan, and how it will be funded.

**February 12. [Portland's Approach to Stormwater: Applying Local Requirements within DEQ's Framework](#). Luncheon. Portland.** Managing industrial stormwater in the current regulatory environment can be a challenge for facility operators. Municipal and state oversight of federal stormwater permits can add a layer of complexity to the process. Jenine Camilleri, DEQ and Michael Pronold, City of Portland will discuss Oregon State's stormwater permitting program including the permit application process, new permit requirements for industrial permits, 1200-C construction stormwater permits, and priority work that DEQ is focusing on in 2009.

**March 3. [Managing Stormwater in Washington: Keeping Up with the New Regulatory Environment](#). Conference. Tacoma.** This one day specialty conference will address current issues in construction and industrial stormwater management. Year two of this event takes place in the midst of dramatic regulatory changes on the federal and state levels. The implications of these policies will be addressed, along with innovations and best practice solutions for stormwater management. [Download the Conference Agenda](#). Sponsorship & exhibiting opportunities are still available for this conference. Contact [Sue@nebc.org](mailto:Sue@nebc.org) for more information.

**March 4. Air Quality – Local Non-Attainment Challenges. Luncheon. Seattle.**

**March 11. [Pub Mixer at Kells Irish Pub](#). Portland.** Shake those winter blues! Join NEBC members and guests for an evening of networking, fun, food and spirits. Invite your co-workers and clients – this is a great event to say thank you to your special customer or employees. Meet, greet and make connections with other

### Renewing Members in December

APEX Laboratories  
**Ater Wynne LLP**  
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 Clean Harbors Environmental Services, Inc.  
 Elliott, Powell, Baden & Baker, Inc.  
 Endeavour EHS  
 enterpriseSeattle  
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 Gibson Steel Basins  
 Golder Associates Inc.  
 Terra Hydr Inc.

### WasteXpress Environmental Services

### New Members in December

Accutest Laboratories  
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 Brady Environmental, inc.  
 Collaborative Focus  
 Energy Trust of Oregon  
 Fredrickson & Byron, P.A.  
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environmental professionals. Exchange ideas about issues that affect our industry in a relaxed, casual atmosphere as you enjoy delicious hors d'oeuvres and beverages.




## Industry News, Meetings & Events

**REQUEST FOR QUALIFICATIONS (RFQ) Renewable energy consultants Energy Trust of Oregon, Inc.** (Energy Trust), an Oregon non-profit, 501(c)(3) corporation, is seeking qualifications from renewable energy consultants with skills in project design, project inspection, and financial and technical evaluation of projects in order to create a pool of qualified consultants for several of Energy Trust's renewable power programs: • Wind • Solar (includes both solar electric and solar water heating) • Open Solicitation Program (includes geothermal electric and hydropower) Energy Trust's total renewable energy consulting budget for 2009 and 2010 is approximately \$1,000,000. Consultants will be selected for the pool based on their submissions as requested in this RFQ. It is anticipated that multiple consultants will be selected for the pool. The purpose of the RFQ is to provide Energy Trust with a group of qualified consultants who can quickly and easily respond to renewable program consultant requests. The amount of each individual consulting request will range from less than \$1,000 to \$100,000, depending on the scope of the request, and the time-frame for completion. Some completed work products may be posted and available to the public on Energy Trust's website. Statements of qualifications must be received not later than 5:00 pm, Pacific Time on Friday, February 20, 2009 and may be submitted via email to [elaine.prause@energytrust.org](mailto:elaine.prause@energytrust.org). We plan to make a selection by March 13, 2009 and will notify all respondents not later than 5:00 pm March 13, 2009. Respondents may submit responses regarding any or all of the tasks described. For example, you might choose to only respond to technical evaluation services for geothermal electric projects, but not for solar, wind, or hydro and not for design assistance services.

**Washington NEBC Members Have New Benefits Available.** It has been a long time coming, but after several years of work we have secured a great plan for NEBC members in Washington. Medical coverage is provided through United Health Care. A wide range of plans are available to companies with 2-400 employees. On average companies are saving \$100 - \$150 per employee, per month. Dental, Life & Disability are also available. Additionally, some products include COBRA administration and Cafeteria plan administration at no cost to you. Click here to learn more [http://www.cooleremail.net/users/tcversoza/FirstMailingList\\_How\\$to\\$get\\$a\\$quote.html](http://www.cooleremail.net/users/tcversoza/FirstMailingList_How$to$get$a$quote.html).



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**University of Oregon Sustainability Leadership Program Winter/Spring 2009** registration is now open for Portland and Salem sessions. To learn more about the topics and to register, please visit our website: <http://sustain.uoregon.edu>. All Portland sessions take place on Fridays, 8:30-4:00 p.m. at the UO in Portland, White Stag Block, Room 152. Fees: full price \$279, early bird \$244. **January 23**, Power of Purchasing: Sustainable Procurement. Instructor: Joshua Skov. **February 6**, Forming and Facilitating Sustainability Teams: Engaging and Training Employees. Instructor: Marsha Willard. February 20, Green Building Design and Operations: Benefits, Strategies and Resources. Instructors: Eric Baxter Gina Franzosa. **March 13**, Sustainability and the Electronics Revolution: Keys to Responsible Purchasing, Use, and Recycling. Instructor: Wayne Rifer.

**January 22. Clean Technology Finance During the Downturn. Seattle.** Presented by Washington Clean Technology Alliance and Washington Technology Industry Association Join us for an up to the minute panel discussion about financing challenges and opportunities for clean technology businesses. Representatives from finance, banking and governmental organizations will offer their perspectives on the current funding landscape, and offer their assessments of the future of clean technology finance. Visit [www.brownpapertickets.com/event/52093](http://www.brownpapertickets.com/event/52093) to register.

**January 23. Business Briefing on Climate Change, Portland.** Climate Solutions is working to find practical and profitable solutions to climate change and is organizing the business community to support climate change legislation in Oregon. Speakers will review the Governor's Climate change package and what the business community can do to get involved. 8:30-10:30 a.m., Ecotrust Building, 2nd Floor, 721 NW 9th Ave., Portland. RSVP and questions to [lisa@climatesolutions.org](mailto:lisa@climatesolutions.org), 503-227-8828.

**January 27 & 28. 16th Annual Endangered Species Act Seminar. Seattle.** With a new administration in Washington, increasing evidence of the effects of climate change and ever more pressure on our limited resources, there has never been a more exciting - and challenging - time to review and debate the Endangered Species Act. This seminar is available via Live Webcast, which will allow you to tap into our event with your computer. Live CLE Credits are available for WA, OR, ID & AK. To view the full agenda, which includes registration information and pricing, go to the link below. To register over the phone, or if you have any questions please call us at 800-574-4852. [View Agenda, Faculty, and Pricing](#) or [Register Now](#)

**January 28-29, Oregon Sustainable Building Expo & Conference. Portland.** This event now coming to Portland presents an opportunity to showcase your company's capabilities in the green building sphere. **NEBC members receive a 10% discount on the regular Expo booth price** of \$1900. [Download Info](#). Targeted attendees include Facility Managers, Facility Engineers, Building Owners, Property Managers, Corporate Real Estate Executives, Architects, Interior Designers, Landscape Architects, Space Planners, Construction Project Managers, Developers, Commercial Real Estate Brokers. Attendance is free. Information at <http://oregon.sustainableexpos.com/Home.aspx>

**January 28th Greenhouse Gas Regulations: Current Activities and a Look to the Future. Portland.** Columbia Corridor Association. There is a lot of talk about greenhouse gas emissions these days. So much so, things can get confusing very quickly. At the state level, Oregon has taken several steps to address greenhouse gases, including setting statewide reduction goals and participating in the Western Climate Initiative. In addition, certain sources will soon be required to report their greenhouse gas emissions to the state and the Legislature is taking up the greenhouse gas issue in this year's session. [Reserve Online](#) or contact Marissa King: **503.287.8686** [mking@columbiacorridor.org](mailto:mking@columbiacorridor.org).

**February 18-20. Environmental Industry Summit. San Diego, CA.** This is a national three-day learning event bringing together senior managers from the environmental industry. With ample networking opportunities and presentations from environmental industry executives and analysts, the Environmental Industry Summit offers a unique opportunity to gain invaluable insight and perspective on today's environmental industry. NEBC members receive a 20% discount (when registering, select \$795 and write "NEBC Member" in the Comments box). For more information and to register, go to <http://events.zweigwhite.com/eisummit/>

**February 28. Intro to Integral Sustainability, Accelerating the Path to Ecological Sustainability with the Integral Model. Seattle.** Integral Sustainability provides a practical framework to diagnose and prescribe policies and initiatives that create more sustainable businesses, institutions, social policy, grassroots movements, public health, and environmental quality. This one-day workshop will provide participants with an overview of affective concepts, tools and processes to foster sustainable thinking, behavior, and systems. Participants will learn how to develop new approaches to their projects & programs that increase their success in unprecedented ways. Participants will receive a new set of perspectives for increasing their personal, programmatic, and organizational effectiveness. Instructors: Alan Seid, Director of Training, Cascadia Training & Mediation. Sandra Poulson, Principal, RealTrust Consulting. Northwest Environmental Training Center.



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**24-HOUR HAZARDOUS MATERIAL EMERGENCY RESPONSE**  
**800-930-0011**

**March 17 – 19. Americana 2009. Montréal, Canada.** Americana has been taking place every two years since 1993 with the overall goal to promote the sharing of knowledge, new techniques and innovative solutions to environment issues and to facilitate international cooperation in addressing environmental projects. Conference speakers and exhibit visitors are drawn from business, industry, public institutions, engineering and consulting firms and universities. Speakers will present studies, projects, technological solutions and real-life examples that have obtained tangible results. Although a diverse set of environmental issues will be addressed in various sessions, emphasis will be placed on specific areas such as sustainable development, climate change and newly emerging clean technologies. For more information on this service please contact: Melissa Isom – Quebec Government Office, Los Angeles; Tel: 310-824-4173; email: [Melissa.isom@MRI.GOUV.QC.CA](mailto:Melissa.isom@MRI.GOUV.QC.CA)  
<http://www.americana.org>

## Employment Opportunities

**Director of Research & Technology. Oregon Environmental Council.** The Oregon Environmental Council safeguards what Oregonians love about Oregon – clean air and water, an unpolluted landscape and healthy food produced by local farmers. For 40 years we've been a champion for solutions to protect the health of every Oregonian and the health of the place we call home. To help us ground our public policy proposals in solid research, sound science and the availability of viable technology, Oregon Environmental Council is hiring a Director of Research & Technology, with support from the M.J. Murdock Charitable Trust. This new staff person will: 1) work closely with all program staff to ensure that our public policy recommendations are based on the best available research and science and utilize solutions that embrace the best available technology; 2) lead research efforts related to our strategic goal to position Oregon as a national leader in developing at least two new sustainable industry clusters by 2012; 3) provide leadership for OEC in our next round of strategic planning by researching Oregon's greatest environmental challenges and most promising solutions and guiding our program focus toward addressing environmental challenges where we can maximize our impact; and 4) help shape the overall environmental research agenda in Oregon by coordinating closely with universities and agencies to better focus research capacity on the most urgent environmental needs and connect that research to public policy improvements. Using "Director of Research & Technology Search" as your subject line, send a cover letter, resume and writing sample via email to [chrish@oeconline.org](mailto:chrish@oeconline.org) or via postal mail to the address below. **No calls, please.** The position will be open until filled, and we will start to review resumes January 19. All applicants will be notified once a hiring decision has been made. OEC Director of Research & Technology Search, 222 NW Davis Street, Suite 309, Portland, OR 97209-3900

**Student Internship Matching Service.** The Business Education Compact (BEC) provides companies with access to student interns from high school to doctoral candidate levels. The year-round program makes internship easy, with a turnkey service that includes screening and recruiting strong candidates that fit your job requirements, interview scheduling, orientation, payroll, as well as management support throughout the internship. BEC is a nonprofit serving Oregon and SW Washington, connecting the classroom and workplace for the past 24 years. Contact Mark Read at the BEC: [mread@becpdx.org](mailto:mread@becpdx.org); 503.646.0242 x37.

**Internship Program – Oregon State University.** Students from the Oregon State University School of Chemical, Biological, and Environmental Engineering are looking for internships. Students majoring in chemical engineering, bioengineering or environmental engineering are looking for internships. As part of our mission to graduate 'work ready' engineers we encourage our students to pursue summer industrial or government internships. Most students are looking for summer internship positions (mid-June through mid-September) although a few employers request 6 month internships. Students work on projects which require applications of their engineering skills. The internships are paid internships; pay scales are typically from \$11.00/hr to \$18.00/hr, but the compensation is between the intern and the employer. For more information about the program or to list your opening on our website please contact Tracy Rothwell at [Tracy.Rothwell@oregonstate.edu](mailto:Tracy.Rothwell@oregonstate.edu). More information about the School of Chemical, Biological, and Environmental Engineering can be found at <http://cbee.oregonstate.edu/>.

## Member Discounts

**Washington NEBC Members Have New Benefits Available.** It has been a long time coming, but after several years of work we have secured a great plan for NEBC members in Washington. Medical coverage is provided through United Health Care. A wide range of plans are available to companies with 2-400 employees. On average companies are saving \$100 -\$150 per employee, per month. Dental, Life & Disability are also available. Additionally, some products include COBRA administration and Cafeteria plan administration at not cost to you. Click here to learn more: [http://www.cooleremail.net/users/tcversoza/FirstMailingList\\_Howtoget\\$a\\$quote.html](http://www.cooleremail.net/users/tcversoza/FirstMailingList_Howtoget$a$quote.html).

**Environmental Expert.** NEBC has teamed with Environmental Expert, the world's largest online marketplace and information resource serving the environmental industry. At a reduced rate of just \$1,700, NEBC members can become Bronze Sponsors and get a year's worth of cost-effective exposure to a targeted audience of over 400,000 environmental professionals. Additional levels of sponsorship and optional advertising opportunities are also available. [www.environmental-expert.com](http://www.environmental-expert.com) For more information contact Tracy Barton, [tbarton@thermalrs.com](mailto:tbarton@thermalrs.com).

**Financial Planning Services with Waddell & Reed.** NEBC members receive at 20% discount on financial planning services provided by Waddell & Reed, a national financial planning firm founded in 1937. Planning services include retirement planning, wealth management, tax-efficient investing, education funding, estate protection, and succession planning for closely-held businesses. Other business services include retirement plans and financial education workshops. Contact Karen Einberger, Financial Advisor, Waddell & Reed, 206.283.6661 or [keinberger@wradvisors.com](mailto:keinberger@wradvisors.com).

**Northwest Environmental Training Center.** NEBC has partnered with NWETC to offer our member companies an exceptional opportunity to provide continuing education to its employees at a 20% discount off the published rate on all of NWETC's technical training workshops, conferences, and seminars. For more information, visit their website <http://www.nwetc.org/> or contact Erick McWayne at 206-762-1976.

**Oregon Insider.** NEBC members may take advantage of a \$150 introductory rate for the first year (24 issues), a savings of \$95 off their regular base rate. In addition, NEBC members will enjoy an ongoing subscription rate of \$195 per year, which represents an ongoing savings of \$50 per year. To redeem your discount please contact Oregon Insider by calling David Light at 541.343.8504 or by email at [epi@rio.com](mailto:epi@rio.com).

**Student Internship Matching Service.** The Business Education Compact (BEC) provides companies with access to student interns from high school to doctoral candidate levels. The year-round program makes internship easy, with a turnkey service that includes screening and recruiting strong candidates that fit your job requirements, interview scheduling, orientation, payroll, as well as management support throughout the internship. BEC is a nonprofit serving Oregon and SW Washington, connecting the classroom and workplace for the past 24 years. Contact Mark Read at the BEC: [mread@becpdx.org](mailto:mread@becpdx.org); 503.646.0242 x37.

**Sustainable Industries (SI).** The premier magazine for sustainable business news on the West Coast. The NEBC member discount for the Sustainable Industries is better than imagined – it's still a \$10 discount, but the new annual subscription rate is only \$39 that means that NEBC members can receive this new publication for only \$29/year! For more information look to: <http://www.sustainableindustries.com/>

### Northwest Environmental Business Council

[www.nebc.org](http://www.nebc.org)

800-985-6322

#### Portland Office

620 SW 5<sup>th</sup> Ave., Suite 1008  
Portland, OR 97204  
Phone: 503-227-6361  
Fax: 503-227-1007

Robert Grott  
[robert@nebc.org](mailto:robert@nebc.org)

#### Seattle Office

1301 5th Ave. Suite 2500  
Seattle, WA 98101  
Phone: 206-389-8660  
Fax: 206 389-8651

Sue Moir  
[Sue@nebc.org](mailto:Sue@nebc.org)

Linda Sheeley  
[Linda@nebc.org](mailto:Linda@nebc.org)

Lauren Stolzman  
[Lauren@nebc.org](mailto:Lauren@nebc.org)

Karl Unterschuetz  
[Karl@nebc.org](mailto:Karl@nebc.org)

## NEBC Events Calendar

### February

4	Olympic Chapter Luncheon: Puget Sound Partnership's Action Agenda & Funding Strategy.	11:30am – 1:00pm	McCormick & Schmick's Harborside, Seattle, WA
12	Cascade Chapter Luncheon: Portland's Approach to Stormwater	11:30am – 1:00pm	Governor Hotel, Portland, OR

### March

3	Conference: Managing Stormwater in Washington	All Day	Hotel Murano, Tacoma, WA
4	Olympic Chapter Luncheon: Air Quality – Local Non-Attainment Challenges	11:30 am – 1:00pm	McCormick & Schmick's Harborside, Seattle, WA
11	Cascade Chapter Pub Mixer	5:00pm – 7:30pm	Kells Irish Pub, Portland

### April

1	Olympic Chapter Pub Mixer	5:00pm – 7:30 pm	Pyramid Alehouse, Brewery & Restaurant
9	Cascade Chapter Luncheon: Green Remediation	11:30 am – 1:00pm	Governor Hotel, Portland, OR
16	The Business of Renewable Energy Conference 2009	All Day	DoubleTree Hotel, Lloyd Center. Portland.

### May

6	Olympic Chapter Luncheon: TBD	11:30 – 1:00pm	McCormick & Schmick's Harborside, Seattle, WA
14	Cascade Chapter Luncheon: Retrofitting Buildings	11:30 – 1:00	Governor Hotel, Portland, OR

### June

3	Olympic Chapter Luncheon: TBD	11:30 – 1:00pm	McCormick & Schmick's Harborside, Seattle, WA
11	Cascade Chapter Luncheon: TBD	11:30am – 1:00pm	Governor Hotel, Portland, OR
18	Ecosystem Markets Conference	All Day	DoubleTree Hotel, Lloyd Center. Portland.

### July

TBA	Rooftop Mixer	5:00 pm – 7:30pm	TBA
8	NEBC Golf Tournament	1:00pm – 6:00pm	Langdon Farms Golf Course

### September

2	Olympic Chapter Luncheon: TBD	11:30 – 1:00pm	McCormick & Schmick's Harborside, Seattle, WA
10	Summer Mixer	5:00pm – 7:30pm	TBA
24	Climate Change Conference	All Day	DoubleTree Hotel, Lloyd Center, Portland.

### October

7	Olympic Chapter Luncheon: TBD	11:30 – 1:00pm	McCormick & Schmick's Harborside, Seattle, WA
8	Cascade Chapter Luncheon: TBD	11:30am – 1:00pm	Governor Hotel, Portland, OR
14	Brownfields Conference	All Day	Hotel Murano, Tacoma, WA.

### November

4	Olympic Chapter Luncheon: TBD	11:30 – 1:00pm	McCormick & Schmick's Harborside, Seattle, WA
12	Cascade Chapter Luncheon: TBD	11:30am – 1:00pm	Governor Hotel, Portland, OR

### December

2	Olympic Chapter Luncheon: TBD	11:30 – 1:00pm	McCormick & Schmick's Harborside, Seattle, WA
TBA (2 day Conference)	Northwest Environmental Conference & Trade Show	All Days	Red Lion Hotel, Jantzen Beach