



# E-News

“The Environment is our Business”

A publication of news and events affecting the Northwest environmental industry

## - FROM THE EXECUTIVE DIRECTOR -

**Communities of Interest.** Occasionally, a new member will ask whether NEBC has an “annual meeting.” The answer, to my relief, is “no.” At the same time, I point out that we have member gatherings all year long. Chief among them are the Northwest Environmental Summit (next week in Tacoma!) and the Northwest

Environmental Conference (December 6-7 in Portland). These are marquee events for the traditional environmental sector and both follow a similar format, combining education and policy sessions with a trade show and intensive networking. They are great opportunities for members of our community to keep on top and in touch.

[Register Today](#)  
Northwest Environmental Summit  
& Trade Show  
October 17 & 18

But NEBC is characterized by its broad umbrella. To that end, we have specialty events that cater to specific segments of our industry. Examples include the recent technical workshops on stormwater management and mercury, as well as conferences on renewable energy projects, biofuels issues, and coming up, greenhouse gas management. Each one of these becomes a mini “membership meeting” as NEBC members come together to learn, meet, and do business with each other. What distinguishes these specialty events is that the ideas come from members. So if you have an idea for a workshop or other event (and especially if you are willing to put some work into it) let me know. These events go a long way towards building the NEBC community. Our members like to get together to learn, but the savvy ones also know the value that lies simply in the “meeting.”

**Member Info Update Going Electronic.** Each year, the publishing of the NEBC Resource Guide (formerly called the Membership Directory) is a major and exciting event. The Resource Guide is a key tool for helping customers locate members who can provide the solutions they need. This year, we increased the print run to 3,500 copies that are distributed by mail and at events throughout the Northwest.

The annual updating takes a lot of work. In the past, the primary contact for each member company was mailed a lengthy form to fill out and return. The data was then entered by hand into our database. This year we are going electronic! The website will soon include a tool for updating information about your company as you wish it to appear in the Resource Guide and the Web Services Locator (which can be updated year-round). You will also be able to add the names of staff members who should be receiving communications about NEBC events. In the next few weeks, you will be receiving a letter with instructions. When you do, please help us by dealing with this task promptly.

You will also be contacted by Northwest Construction, which publishes the Resource Guide and handles ad sales. Advertising in the Guide provides a special and cost-effective way to highlight your firm in a publication that has a one-year shelf life. Advertising also supports NEBC by underwriting publication costs. Thank you for giving it serious consideration.

### NEBC Sponsoring Member Spotlight

**Pacific Northwest  
National Laboratory**  
Operated by Battelle for the  
U.S. Department of Energy

Pacific Northwest National Laboratory is a world class multi-program center of scientific and engineering expertise. Our dedicated researchers deliver solutions for both public and private clients to: clean and protect the environment, promote new energy solutions and ensure ecosystem and human health.

Robert Grott

## NEBC CONFERENCES, TRADE SHOWS & MEETINGS MARK YOUR CALENDARS Full list of NEBC events on page 7

**October 11. Luncheon: High Performance Green Buildings. How Design Firms Can Play In This Rapidly Growing Market. Portland.** Green Building is growing by leaps and bounds as awareness increases and concerns rise about our energy future. Green building involves more than just energy efficiency and materials selection. True high performance buildings result from an integrated design approach that evaluates all factors - from site selection to operations and maintenance. Our speakers will provide an overview of the market and how design firms can contribute to these projects. Speakers for the luncheon are Scott Lewis of Brightworks and Tom Archer of PBS Engineering.

**October 17 & 18. Northwest Environmental Summit & Trade Show. Tacoma.** The Summit is a "must attend" for all environmental professionals who need to stay ahead of environmental law, regulation, policy and technology best practices. This conference promises a strong and diverse technical program, a basics track covering fundamentals of environmental management, stimulating discussions on emerging issues and a Trade Show to learn about the newest technologies and services available to help your company become more profitable and effective. Connect with new customers!

**Register Today!**  
[www.envsummit.com](http://www.envsummit.com)

**October 22 – 23. Assessment and Remediation of Oxygenates and Other Fuel Components. Portland.** The New England Interstate Water Pollution Control Commission, American Petroleum Institute, and Association of State and Territorial Solid Waste Management Officials, in association with the Interstate Technology and Regulatory Council and Northwest Environmental Business Council, have designed this two-day training course to enhance your professional awareness of technical issues related to assessment and remediation of oxygenates and other fuel components. An outstanding group of instructors composed of state and federal regulators, researchers, and private sector practitioners will present a balanced program offering both theoretical and field-based information covering site characteristics, remedial technology selection, design, and implementation. For more information and to download the registration form [http://www.neiwpc.org/neiwpc\\_docs/oxygenates07portland.pdf](http://www.neiwpc.org/neiwpc_docs/oxygenates07portland.pdf).

**November 14, Managing Carbon: Policy & Practice. Portland.** Presented by Northwest Environmental Business Council & Lovinger Kaufmann LLP this is a conference to help business decision makers and service professionals understand the direction of greenhouse gas management policy, what it means to them, and what actions they can begin taking now. This one-day event takes a practical, business-oriented approach to this rapidly emerging issue. Northwest business managers, service professionals, and policy makers will be coming together to address the impacts of carbon policy on businesses and other organizations, strategy options for businesses, and the practical steps they can take. Check [www.nebc.org](http://www.nebc.org) for the agenda and more information.

**Act NOW!**  
**Early Bird Registration Ends**  
**October 15!**  
[www.nebc.org](http://www.nebc.org)

**December 6 & 7. Northwest Environmental Conference & Trade Show. Portland.** The Northwest Environmental Conference (NVEC) is the largest, most comprehensive environmental conference and tradeshow in the Pacific Northwest. NVEC's goal is to provide Northwest businesses, agencies and other organizations with high-quality, low-cost environment training, information, discussion and networking opportunities. The Trade Show is a great marketing opportunity for your company. Put your company in front of over 400 environmental professionals and decision makers expected to attend the two day conference. Great booths are still available. Contact [Sue@nebc.org](mailto:Sue@nebc.org).

**Trade Show booths still available!**  
Contact [Sue@nebc.org](mailto:Sue@nebc.org) or [www.nebc.org](http://www.nebc.org)

## INDUSTRY NEWS

**Call for Abstracts. The Air & Waste Management Association's (A&WMA) 101st Annual Conference & Exhibition** will be held in Portland, Oregon, June 24-27, 2008. On behalf of A&WMA, we are pleased to invite abstracts of original work on any environmental issue. Abstracts will be evaluated for: Technical quality; Relevance and significance to current environmental issues; Lack of commercialism. Abstracts may be submitted by using the online abstract submittal system at [www.awma.org/ACE2008](http://www.awma.org/ACE2008). ABSTRACTS MUST BE SUBMITTED NO LATER THAN DECEMBER 3, 2007.

### Recent Legislation May increase Your Health

**Premiums.** This past year the Oregon Legislature passed House Bill 2002. This legislation combines all companies with 2-50 employees into one rating pool. Previously, employers with 26-50 employees were rated on their own. Factors such as age, utilization, industry and male to female ratio were taken into account when rates for companies with 26-50 employees were determined. In 2008 this all goes away and groups will only be rated on average age, geographic location and dependent participation.

Companies that previously received discounts for industry and more males will lose those discounts. This accounts for as much as a 15% discount. Companies that received discounts, because of low claims experience will lose most. Preliminary estimates suggest that some companies may receive as much as a 70% rate increase. Some additional factors are now allowed for discounts for all groups with 2-50 employees, but carriers are not certain how they can be used. For example, a discount can

be applied for non-smokers. Short of a lab test, which would be costly to administer, there is no way to monitor this. The legislators never asked what the financial impact to companies would be if this bill was passed.

As you know the NEBC participates with the Associated Technologies Council (ATC). Associations like the ATC are not subject to these rules; so many ATC companies with 26-50 employees will be able to save a lot of money if they choose to use the ATC benefits.

**EcoAnalysts Wins Contracts from EPA.** EcoAnalysts was recently awarded two contracts, worth up to \$1 million, by the United States Environmental Protection Agency to provide laboratory services for the National Lakes Survey Project. EcoAnalysts specializes in the identification of aquatic life forms, such as insects, fish, algae, and plankton. These organisms will be used as indicators of water quality in the nation's lakes. The EPA, in conjunction with all 50 states and several tribes, embarked on a nationwide survey of over 1,000 lakes in the summer of 2007 in an effort to assess lake conditions at regional and national levels. This project, the Survey of the Nation's Lakes, is of great importance as lakes and reservoirs currently provide about 70% of the country's drinking water. The presence, health and variety of fish, plants, insects, algae, and other aquatic life are considered critical indications of overall water quality.

**Participate and Be Counted. You are urged to participate in a Regional Inventory of Cleantech and Sustainability Firms.** NEBC is collaborating with Oregon and Washington economic development agencies and other organizations on an in-depth survey of cleantech and sustainable businesses – including all members of the environmental and energy sectors. This survey addresses your firm's current status, future plans, and what you need to grow. Please take a few minutes to link to the survey below so that our industry is fully represented. Your responses will be kept confidential. Those completing the survey by October 12 will be entered to win an exhibit presence at GLOBE 2008 in Vancouver, BC.

[www.discoverbrilliant.com/survey.php](http://www.discoverbrilliant.com/survey.php).

### Special Thanks to all our Sponsoring Members!

Ater Wynne LLP  
Ball Janik, LLP  
Davis Wright Tremaine  
Environmental Science Corporation  
K & L Gates  
Lane Powell PC  
Pacific Northwest National Laboratories  
PBS Engineering & Environmental  
Philip Services Corporation  
TestAmerica  
Waste Management  
Wilder Construction Company  
Wilson Sonsini Goodrich & Rosati

*Contact your NEBC staff at 503.227.6361 to learn more about becoming an NEBC Sponsoring Member!*

## MEETINGS & EVENTS

**October 10. A Common Path for Success + Sustainability. Portland.** This one-day event will help individuals and leaders of business, government and educational institutions find the path which balances success and sustainability. For 10 years, The Oregon Natural Step Network has helped guide some of the

region's most aggressive businesses along a path that preserves the environment and their bottom line. This path also enhances their competitive edge for the future. Learn how they are succeeding. For information and to register go to [www.or-natural-step.org](http://www.or-natural-step.org)

**October 17. EPA's Targeted Watershed Initiative Grants: Success Stories from the Pacific Northwest.**

9:00 – 11:30 AM (PDT) Satellite and Video stream Workshop. You are invited to a free workshop presented by the Pacific Northwest Regional Water Program. Watershed Grant groups to be highlighted in this workshop: Clark Fork – Pend Oreille – Western Montana, Northern Idaho, Northeast Washington; Siuslaw River – Central Oregon Coast; Skagit River Partnership – Northwestern Washington. Attend the workshop and learn the ways these diverse cultures work in partnership for the future. Contact your local County Extension office to see if they are hosting a viewing of this program. For more information contact Jan Seago at 206.553.0038 or [seago.jan@epa.gov](mailto:seago.jan@epa.gov).

**October-November 2007 -- ITRC Internet-Based Training Classes.** The Interstate Technology & Regulatory Council (ITRC) offers a wide variety of Internet-based training courses on innovative environmental technologies and approaches specific to the areas of site characterization, monitoring and remediation as well as other environmental topics. ITRC is a state-led coalition working together with industry and stakeholders to achieve regulatory acceptance of environmental technologies. ITRC is a program of the Environmental Research Institute of the States (ERIS), a nonprofit corporation operating in support of the Environmental Council of the States (ECOS). The Oregon Department of Environmental Quality is a member of ITRC and ECOS.

Registration: <http://clu-in.org/studio/seminar.cfm> or at [www.itrcweb.org](http://www.itrcweb.org) click on "Internet-based Training". Class registration opens 4-6 weeks prior to each course offering. Cost: Sponsored by ITRC and EPA with no cost for the participant. These ITRC classes are delivered via our partnership with USEPA OSRTI on their website at [www.clu-in.org/studio/](http://www.clu-in.org/studio/). Associated guidance documents: Available from <http://www.itrcweb.org>. You can download the ITRC guidance documents that are the basis for the training materials click on "Guidance Documents".

**RENEWING MEMBERS**

Clear Water Compliance Services, Inc.  
Environmental Consulting Services, Inc.  
EnviroMet

Forensic Analytical,  
Kane Environmental, Inc.  
OnSite Environmental, Inc.  
Perkins Coie

Portland General Electric  
River City Environmental  
Skellenger, Bender PC  
TerraGraphics Environmental Engineering, Inc.  
WOLF Environmental Group, Inc.

**NEW MEMBERS**

Applied Process Technology, Inc.

**November 8, 2007. Cleantech Investing in the Pacific Northwest. Seattle.**

A special one-day forum, hosted by Stoel Rives in cooperation with venture capital leader Nth Power, bringing together some of the top authorities on clean tech investment trends and the nation's growing clean energy industry. Keynote speakers include: Michael Eckhart, American Council on Renewable Energy; Ron Pernick, Clean Edge, Inc. cofounder and principal; coauthor, *The Clean Tech Revolution*; Dan Reicher, Google.org, Director of Climate Change and Energy Initiatives. For information and registration, go to [www.stoel.com/cleantechinvesting](http://www.stoel.com/cleantechinvesting)

**November 14. Air & Waste Management Association Webinar: "Ethics and the Environment: The Rules of the Game"**

2:00PM Eastern Standard Time. This event will examine real-life experiences and offer potential strategies for resolution. Bob Hall, Chief of the Air Pollution Technology Branch, U.S. EPA, Office of Research and Development and Hal Taback, Hal Taback Co. Environmental Consultants and current chair of A&WMA's ethics committee will moderate the interactive Webinar discussion. The event will feature

discussion on ethical dilemmas often encountered in the course of environmental work, and will present a protocol that can serve as the basis for attendees to present an ethics workshop for colleagues. Registered participants may suggest situations and circumstances for discussion prior to the event by e-mailing Sandi Spratt at [sspratt@awma.org](mailto:sspratt@awma.org). Taback and Hall will also offer tips and ideas for resolving ethical dilemmas. For more information, or to register for the Webinar, visit [www.awma.org/events](http://www.awma.org/events), or call 1-800-270-3444. For interested parties unable to participate in the live event, Visual CD versions of the discussion will be available for purchase.

**December 4 & 5. ASTM Course. Standard Practice for Environmental Site Assessments: Phase I ESA Process. Portland.**

This 2 Day Course includes Commercial Real Estate - Learn how to use the newly revised ASTM Phase I ESA standard (E1527-05) and the ASTM Transaction Screening process standard (E1528-06). Also includes: Basics of the Phase II ESA Process Learn how to use the newly revised the ASTM Phase II standard. EPA has determined that the newly revised E1527-05 is in FULL COMPLIANCE with the requirements for conducting AA1 specified in the recently published EPA rule, "Standards for conducting all appropriate inquiries".

**Mt. Hood Community College, Maywood Campus.** To register and for more information call 503-491-6100 or <http://www.mhcc.edu/pages/426.asp>.

## EMPLOYMENT OPPORTUNITIES

### HYDROGEOLOGIST SOUGHT

Pacific Groundwater Group of Seattle, Washington seeks to hire a hydrogeologist with 2-5 years of experience. Our projects range from regional hydrologic characterizations to water supply development projects to remedial investigations of contaminated sites. Because of our size and strong reputation we generally are able to choose projects that are interesting and offer technical challenges. We are looking for someone to join our team who has most of the following:

- Masters degree in hydrogeology, hydrology or closely-related field with focus on groundwater;
- Strong writing ability;
- Thorough knowledge of groundwater theory and well hydraulics
- Theoretical and applied understanding of groundwater flow and contaminant transport modeling;
- Background in aqueous geochemistry, isotopes, and environmental geochemistry
- Ability to discern what is important, to observe important details, to integrate details into a global understanding, and to communicate that information;
- Good organizational skills; and Strong self-initiation

If you are qualified and interested in immediate employment with Pacific Groundwater Group, please send a resume (email only) to: [HR@pgwg.com](mailto:HR@pgwg.com) Subject: Employment, **Pacific Groundwater Group**, 2377 Eastlake Ave. East, Seattle, WA 98102 P: (206) 329-0141, F: (206) 329-6968.

**Oregon Department of Environmental Quality has an opening for a CHEMIST 2, General Organic Chemist.** \$3,045 to \$4,437 monthly. Location: Portland/Hillsboro. Announcement # LE070569. Close: October 5, 2007. <http://www.deq.state.or.us/msd/hr/jobs.asp>

**Oregon Department of Environmental Quality has an opening for a NATURAL RESOURCE SPECIALIST 4, Remedial Action Project Manager.** \$3,848- \$5,631 Monthly. Close: October 8, 2007. Announcement Number: LE070550. Location: Department of Environmental Quality, Portland, Oregon. <http://www.deq.state.or.us/msd/hr/jobs.asp>

## MEMBER DISCOUNTS

**Associated Technologies Council.** NEBC has partnered with the Associated Technologies Council (ATC) in order to allow you to participate in their employee benefits program. ATC provides employee benefits to companies in Computer Technology, Bioscience, Telecommunications and now Environmental Sciences. Because ATC is able to pool firms together across a wide spectrum of desirable industries, they are able to provide medical benefits up to 20% below what you are probably paying now. In addition, there are benefits available like, paperless enrollment, single invoice billing and COBRA administration all provided at no cost to you. Contact Tino Versoza, NEBC Benefits Representative (503) 626-9135 or email: [tino@get-benefits.com](mailto:tino@get-benefits.com) for a free no obligation benefits analysis.

**Financial Planning Services with Waddell & Reed.** NEBC members receive at 20% discount on financial planning services provided by Waddell & Reed, a national financial planning firm founded in 1937. Planning services include retirement planning, wealth management, tax-efficient investing, education funding, estate protection, and succession planning for closely-held businesses. Other business services include retirement plans and financial education workshops. Contact Karen Einberger, Financial Advisor, Waddell & Reed, 206.283.6661 or [keinberger@wradvisors.com](mailto:keinberger@wradvisors.com).

**Sustainable Industries Journal (SIJ).** The premier magazine for sustainable business news on the West Coast. The NEBC member discount for the Sustainable Industries Journal is better than imagined – it's still a \$10 discount, but the new annual subscription rate is only \$39, that means that NEBC members can receive this new publication for only \$29/year! For more information look to: [www.sijournal.com/prtnr](http://www.sijournal.com/prtnr)

**Oregon Insider.** NEBC members may take advantage of a \$150 introductory rate for the first year (24 issues), a savings of \$95 off their regular base rate. In addition, NEBC members will enjoy an ongoing subscription rate of \$195 per year, which represents an ongoing savings of \$50 per year. To redeem your discount please contact Oregon Insider by calling David Light at 541.343.8504 or by email at [epi@rio.com](mailto:epi@rio.com).

**Northwest Environmental Training Center.** NEBC has partnered with NWETC to offer our member companies an exceptional opportunity to provide continuing education to its employees at a 20% discount off the published rate on all of NWETC's technical training workshops, conferences, and seminars. For more information, visit their website <http://www.nwetc.org/> or contact Erick McWayne at 206-762-1976.

**Environmental Expert.** NEBC has teamed with Environmental Expert, the world's largest online marketplace and information resource serving the environmental industry. At a reduced rate of just \$1,700, NEBC members can become Bronze Sponsors and get a year's worth of cost-effective exposure to a targeted audience of over 400,000 environmental professionals. Additional levels of sponsorship and optional advertising opportunities are also available. [www.environmental-expert.com](http://www.environmental-expert.com) For more information contact Tracy Barton, [tracy@combined-resources.com](mailto:tracy@combined-resources.com).

## NEBC CONTACT INFORMATION

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## Northwest Environmental Business Council 2007 Events & Meeting Calendar

<b>October</b>			
11	Cascade Chapter Committee Meeting	10:00 AM – 11:15 AM	Governor Hotel – Portland
11	Cascade Chapter Luncheon – Topic: High Performance Green Buildings	11:30 AM – 1:00 PM	Governor Hotel – Portland
17 & 18	Northwest Environmental Summit & Trade Show	All Day	Tacoma Convention Center – Tacoma, WA
22 & 23	Assessment and Remediation of Oxygenates and Other Fuel Components	All Day	Red Lion Hotel - Portland
<b>November</b>			
7	Olympic Chapter Committee Meeting	10:00 AM – 11:30 PM	AGC – Seattle, WA
7	Olympic Chapter Luncheon – Topic: Brownfields, Making Redevelopment Work	11:30 AM – 1:00 PM	McCormick & Schmick's Harborside – Seattle, WA
8	Cascade Chapter Luncheon – Clean Technology Meets Industry – Policy and Technology Developments	11:30 AM – 1:00 PM	Governor Hotel – Portland, OR
14	Managing Carbon: Policy & Practice	All Day	DoubleTree Hotel, Lloyd Center – Portland
<b>December</b>			
5	Hazwoper Training	8:00 AM – 5:00 PM	Red Lion Hotel on the River – Portland, OR
6 & 7	Northwest Environmental Conference & Trade Show	All Day	Red Lion Hotel on the River – Portland, OR

\*Event dates and topics subject to change.