

## - FROM THE EXECUTIVE DIRECTOR -

It's been quite a year! NEBC is experiencing a time of heightened activity and growth. Membership has crossed the 175 company mark, with members representing an ever-broadening range of products and services. And just this month I am happy to welcome two new Sponsoring Members: Kennedy/Jenks Consultants and Landau Associates. The more we grow, and the more that members support us, the more we can do. It's as simple as that.

And doing we did. In addition to the normal full schedule of luncheons and social events, we staged two new and successful conferences: “Making Renewable Energy Projects Happen” and “Managing Carbon: Policy & Practice.” Both of these will be repeated in 2008. In addition, we took the Mercury Conference to Washington, and managed a Brownfields Conference for the Oregon Economic & Community Development Department. It was also a year of partnerships, as we collaborated on a range of conferences and events sponsored by other organizations.

### NEBC Sponsoring Member Spotlight



#### Wilson Sonsini Goodrich & Rosati

PROFESSIONAL CORPORATION

Wilson Sonsini Goodrich & Rosati is the premier legal advisor to technology and growth business enterprises worldwide. The firm's legal expertise serves clients at all stages of development, from venture-backed start-up companies to multi-billion dollar global enterprises. Wilson Sonsini Goodrich & Rosati's broad range of services and legal disciplines are focused on serving the principal challenges faced by management and the board of directors of the business enterprise.

Last week saw the 19<sup>th</sup> Northwest Environmental Conference in Portland. It was a great event, with strong attendance from the business community and a record number of exhibit booths. Special recognition goes to the many of you who made it down from Washington despite the detours caused by the I-5 closure. On a negative note, Washington's environmental conference, the Northwest Environmental Summit, is no longer. It seemed like the conference had turned a corner in 2006, but this year attendance fell off again, and the main conference presenter, Association of Washington Business, pulled the plug. Undaunted, we're working on ideas for a replacement event for Washington – but one that will be quite different in design.

September marked the formal one-year anniversary of the Northwest Biofuels Association (NWBA). NEBC serves as the host for this group which has grown to over 85 member companies. We have a full-time staff person in Seattle, Nikola Davidson, heading up this project. One of NWBA's core goals is building the market for biofuels in the Northwest. If you have a fleet of vehicles, and have

thought about using biofuels, a wealth of information is available at [www.biofuels4business.com](http://www.biofuels4business.com) and at [www.nwbiofuels.org](http://www.nwbiofuels.org). Nikola is also available to answer questions and make presentations. Contact her at [nikola@nwbiofuels.org](mailto:nikola@nwbiofuels.org) or 206-389-8660.

Looking ahead for 2008, we have a Stormwater Conference on tap for March 27 in Seatac, along with repeats of the Energy Project and Carbon Management conferences. For those who want to travel, take a look at the Environmental Industry Summit in San Diego, Feb. 20-22, and the GLOBE Trade Fair & Conference in Vancouver, BC, March 12-14 (see below for details on these). And of course, we will also be working on our legislative agendas, regulatory activities, and other ongoing programs.

With all this new activity, you may ask: “Where is NEBC headed?” The simple answer is that, like any dynamic organization, we try to stay vital by serving the interests of core members while expanding our umbrella to welcome new ones. And as we explore new frontiers, we usually find that many of our members are already there. Where are we headed? Where you ask us to go. So let us hear from you.

Finally, here's hoping that we all get a breather as the year winds to an end. Have a great holiday season, and we'll see you in 2008.

Robert Grott



## NEBC CONFERENCES, TRADE SHOWS & MEETINGS

### MARK YOUR CALENDARS

Full list of NEBC events on page 6

**January 15. State of the State: Oregon Legislature & the Environment. Portland.** Presented by NEBC and A&WMA, Oregon Chapter. This evening meeting and networking event will present an overview of the environmental issues that affect all Oregon businesses - issues of our legislative past and present, and a peak into the future issues that will be reviewed during the special 2008 Oregon legislative session.

**February 14. NEBC Luncheon: Lessons in Stormwater Management-Technical Solutions. Portland.** As stormwater regulations (and their enforcement) continue to tighten, businesses need to know what technical solutions exist for their stormwater management problems. Come to learn from case studies of successful stormwater projects.

#### RENEWING MEMBERS

The Avogadro Group, LLC  
CCS ( A Division of PNE Corp.)  
Clearwater Environmental Services, Inc.  
EcoAnalysts, Inc.  
Engineered Solutions Group, LLC  
enterpriseSeattle  
Environmental and Occupational Risk  
Management (EORM)  
Environmental Quality Management, Inc.  
Instrumentation Northwest  
Kell, Alterman & Runstein, LLP  
NRC Environmental Services Inc.  
Oil Re-Refining Company, Inc.  
Pacific Groundwater Group  
Ridolfi Inc.  
Terra Hydr, Inc.

#### NEW MEMBERS

Beecher Carlson  
Commercial Solar Ventures  
Frontier Environmental Services, Inc.  
Gibson Steel Basins  
ICM  
Jones & Stokes Associates  
Normandeau Associates, Inc.  
Stella Color, Inc.  
Tonkon Torp, LLC.

**March 27. Managing Stormwater In Washington: Solutions To New Compliance Regulations. Seattle.** This one day conference will provide insight to the changes with the construction, industrial and Municipal Phase II NPDES permits and how municipalities are developing programs to address all three permits. Get up to date information regarding the rulings from the Pollution Controls Hearing Board and what that may mean for your business.

**April 24. Making Renewable Energy Projects Happen. Portland. Save the Date!** Bringing together those working to build a new energy economy. A conference addressing the specifics of renewable energy project development in the Northwest, with perspectives on what it takes to successfully design, finance, and build successful projects in both the electricity and biofuels arenas.

## INDUSTRY NEWS MEETINGS & EVENTS

**December 14. Columbia Corridor Association Annual Meeting. Portland.** Please join our lunch celebration of CCA's 21st year, get an update on the organization and the Corridor, Keynote speaker, former Governor Kitzhaber speaking to the future of health care. Riverside Golf & Country Club 8105 NE 33rd Drive Portland, OR 97211. [Reserve Online](#). Or contact Marissa King, **503.287.8686**, [mking@columbiacorridor.org](mailto:mking@columbiacorridor.org)

**December 17-18. Engineering Green 07. Beaverton.** The premier regional event for integrating green practices into all types of engineering – from the site to the systems.

Become equipped with the technical knowledge of green engineering practices and be empowered to integrate those practices into the holistic design process. Nike Campus, Tiger Woods Conference Center, One Bowerman Dr., Beaverton, OR. For the complete details and to register, [Click Here](#)

**January 17. 36<sup>th</sup> Annual Economic Forecast Conference. Seattle.** Don't miss the largest regional forecast conference in the Northwest. Inspiring presentation by nationally recognized economic experts from The Conference Board, the Federal Reserve Board and the Puget Sound Economic Forecaster will provide forecasts and insight for the coming year and beyond. In addition the conference will also address the *Economics of Clean Technology* and the emerging opportunities for the region. Seattle Sheraton Hotel, 7:30am – 1:30pm. **NEBC members receive the discounted Member Rate** to attend. For more information or to register visit [www.enterpriseSeattle.org](http://www.enterpriseSeattle.org) or call (425) 785-4015.

**January 23. Training on Guidance for Protecting Cultural Resources during Cleanup Work. Portland.** 9:00 am – noon. The Environmental Cleanup Program is pleased to announce the release of the new guidance document, Guidance for Protecting Cultural Resources during clean up. The guidance identifies the kind of

projects that require a cultural resource survey by law, and provides contact information and forms. It also provides information on what to do if you identify a historic or cultural resource at your site. Speakers are Mikell O'Mealy, DEQ's Tribal Liaison and Ann Levine, DEQ's Environmental Cleanup Program Coordinator. Please respond by e-mail to [levine.ann@deg.state.or.us](mailto:levine.ann@deg.state.or.us) if you would like to register for the training session. First come, first served. We can seat up to 70 participants.

**January 27-29, 2008, Portland. [Harvesting Clean Energy Conference VIII](#).** Coming to Oregon in 2008, this conference is the Northwest's premiere gathering for agriculture and energy interests working to advance new opportunities for agriculture producers and rural communities in clean energy production. Clean energy offers real solutions – financial and practical – for our farmers, ranchers, rural utilities and towns, tribes, and regional economy. For more information, go to [www.harvestcleanenergy.org](http://www.harvestcleanenergy.org)

**February 19-21. Power-Gen 2008. Las Vegas.** This is a national trade show for the renewable energy industry. The Washington Technology Center (at the University of Washington) and the Northwest Energy Technology Collaborative ([www.nwetc.com](http://www.nwetc.com)) are coordinating a 30' x 30' pavilion for the Power-Gen 2008 Show in Las Vegas at The Rio Hotel and Casino. Oregon Economic & Community Development Department (OECD) and Northwest Environmental Business Council (NEBC) are supporting this effort. If interested, contact: Gayle Duncan [gduncan@eomarcom.com](mailto:gduncan@eomarcom.com) 206.728.2624 Office 425.802.7034 Mobile.

**February 20-22. Environmental Industry Summit. San Diego, CA.** This is a national three-day event bringing together professionals from the environmental industry. With an ideal setting, ample networking opportunities and presentations from the environmental industry's top CEOs and analysts, the Environmental Industry Summit offers a unique opportunity for perspective on today's industry. NEBC members receive a 20% discount. Contact the office for the discount code. Early bird registration ends January 1st. Information at: <http://events.zweigwhite.com/eisummit>

**March 12-14. GLOBE Trade Fair & Conference. Vancouver, BC.** This biennial event is a major international marketplace for innovative environmental technologies, products, and services. Early bird registration ends December 13. Trade Fair-only passes are also available. Information at: [www.globe2008.ca](http://www.globe2008.ca) EXHIBITOR NOTE: NEBC members can be part of a Northwest Pavilion. Stay tuned for exhibit information.

## Special Thanks to all our Sponsoring Members!

Ater Wynne LLP  
Ball Janik, LLP  
Davis Wright Tremaine  
Environmental Science Corporation  
K & L Gates  
Kennedy/Jenks Consultants  
Landau Associates, Inc.  
Lane Powell PC  
Pacific Northwest National Laboratories  
PBS Engineering & Environmental  
Philip Services Corporation  
TestAmerica  
Waste Management  
Wilder Construction Company  
Wilson Sonsini Goodrich & Rosati

*Contact your NEBC staff at 503.227.6361 to learn more about becoming an NEBC Sponsoring Member!*

## EMPLOYMENT OPPORTUNITIES

Ash Creek Associates, Inc. is seeking **Geologist/Hydrogeologist/Environmental Engineer:**

**Entry Level Staff** – Responsibilities include coordinating and directing field activities, project support and some technical writing. The ideal candidate will possess 0 to 2 years applicable environmental experience completing field sampling and site assessment activities and excellent verbal/written communication skills. OSHA HAZWOPER training and a Master's degree in engineering or geology are preferred.

**Senior Staff** – Responsibilities include coordinating and directing field activities (push probe sampling, well installations, and sampling of all media), data management, and some technical writing. The ideal candidate will possess 2 to 4 years applicable environmental experience completing field sampling and site assessment activities and excellent technical report writing and verbal/written communication skills. A Master's degree in engineering or geology is preferred, and the successful candidate will be expected to be on a path for licensing as an Oregon R.G. and/or P.E.

**Project Manager** - Responsibilities include managing all aspects of complex environmental investigation, remediation, and due-diligence projects, a significant level of technical document writing, and project scoping and budgeting. This position requires a minimum of 5 years of experience conducting environmental investigation and/remediation projects for public and private sector clients, a Master's degree in engineering or geology, Oregon R.G. and/or P.E. or the ability to obtain within 6 months, and excellent technical report writing and verbal and written communication skills.

**Senior Project Manager** - Responsibilities include managing all aspects of complex environmental investigation, remediation, and due-diligence projects, a significant level of technical document writing, and project scoping and budgeting. Additionally, this position will require demonstrated business development expertise, as well as a fundamental understanding of contracting and risk management principles. This position requires a minimum of 10 years of experience conducting environmental investigation and/remediation projects for public and private sector clients, a Master's degree in engineering or geology, Oregon R.G. and/or P.E., and excellent technical report writing and verbal and written communication skills.

Ash Creek Associates offers a competitive salary and benefits package. Please visit our web site at [www.ashcreekassociates.com](http://www.ashcreekassociates.com) to learn more about Ash Creek Associates. Resumes should be submitted to [spacepowers@ashcreekassociates.com](mailto:spacepowers@ashcreekassociates.com). No phone calls please.

**Environmental Health & Safety Manager.** Total Reclaim is looking for an Environmental Health & Safety Manager to oversee our 3 person department responsible for development and implementation of environmental protection programs, occupational health and safety, and emergency response programs. This individual will also collaborate with production departments in the reduction of risk to employees, ensure compliance with federal, state and local rules and regulations, and assist senior management in development of ISO compliant procedures and standards.

Primary Responsibilities will include: Environmental Health & Safety program development and administration, Contingency and Closure Plan development and implementation, Ensure regulatory and permit compliance, Coordinate regulatory reporting to federal, state, and local authorities, Conduct and revise vendor audits, Review and assist in development of employee training programs. Please send resume to [hrdepartment@totalreclaim.com](mailto:hrdepartment@totalreclaim.com) or fax to 206-343-7445 or visit our website at [www.totalreclaim.com](http://www.totalreclaim.com).

**EHS COMPLIANCE PRACTICE LEADER.** ERM is seeking an experienced **Regional EHS Compliance Practice Leader** to lead our growing Compliance Assurance practice in the Western Region. This is an excellent career opportunity to apply your combined leadership, business development, and technical skills to grow ERM's practice, while networking with ERM's global Compliance Assurance practice team to share best practices across the industry. This position offers fast-track career development potential for a motivated self-starter with strong technical, people management, and client interaction and development skills. This position will be based preferably in California, or in another regional office (Portland, Seattle, Denver, Salt Lake City, Scottsdale). If interested please apply through our website via the following link;

<http://tbe.taleo.net/NA9/ats/careers/requisition.jsp?org=ERMGINC&cws=1&rid=3427>

## MEMBER DISCOUNTS

**Associated Technologies Council.** NEBC has partnered with the Associated Technologies Council (ATC) in order to allow you to participate in their employee benefits program. ATC provides employee benefits to companies in Computer Technology, Bioscience, Telecommunications and now Environmental Sciences. Because ATC is able to pool firms together across a wide spectrum of desirable industries, they are able to provide medical benefits up to 20% below what you are probably paying now. In addition, there are benefits available like, paperless enrollment, single invoice billing and COBRA administration all provided at no cost to you. Contact Tino Versoza, NEBC Benefits Representative (503) 626-9135 or email: [tino@get-benefits.com](mailto:tino@get-benefits.com) for a free no obligation benefits analysis.

**Financial Planning Services with Waddell & Reed.** NEBC members receive at 20% discount on financial planning services provided by Waddell & Reed, a national financial planning firm founded in 1937. Planning services include retirement planning, wealth management, tax-efficient investing, education funding, estate protection, and succession planning for closely-held businesses. Other business services include retirement plans and financial education workshops. Contact Karen Einberger, Financial Advisor, Waddell & Reed, 206.283.6661 or [keinberger@wradvisors.com](mailto:keinberger@wradvisors.com).

**Sustainable Industries Journal (SIJ).** The premier magazine for sustainable business news on the West Coast. The NEBC member discount for the Sustainable Industries Journal is better than imagined – it's still a \$10 discount, but the new annual subscription rate is only \$39, that means that NEBC members can receive this new publication for only \$29/year! For more information look to: [www.sijournal.com/prtnr](http://www.sijournal.com/prtnr)

**Oregon Insider.** NEBC members may take advantage of a \$150 introductory rate for the first year (24 issues), a savings of \$95 off their regular base rate. In addition, NEBC members will enjoy an ongoing subscription rate of \$195 per year, which represents an ongoing savings of \$50 per year. To redeem your discount please contact Oregon Insider by calling David Light at 541.343.8504 or by email at [epi@rio.com](mailto:epi@rio.com).

**Northwest Environmental Training Center.** NEBC has partnered with NWETC to offer our member companies an exceptional opportunity to provide continuing education to its employees at a 20% discount off the published rate on all of NWETC's technical training workshops, conferences, and seminars. For more information, visit their website <http://www.nwetc.org/> or contact Erick McWayne at 206-762-1976.

**Environmental Expert.** NEBC has teamed with Environmental Expert, the world's largest online marketplace and information resource serving the environmental industry. At a reduced rate of just \$1,700, NEBC members can become Bronze Sponsors and get a year's worth of cost-effective exposure to a targeted audience of over 400,000 environmental professionals. Additional levels of sponsorship and optional advertising opportunities are also available. [www.environmental-expert.com](http://www.environmental-expert.com) For more information contact Tracy Barton, [tracy@combined-resources.com](mailto:tracy@combined-resources.com).

## NEBC CONTACT INFORMATION

[www.nebc.org](http://www.nebc.org)

620 SW 5<sup>th</sup> Avenue, Suite 1008

Voice: 503.227.6361

Toll Free: 800.985.NEBC (6322)

Fax: 503.227.1007

### Executive Director

Robert Grott

[robert@nebc.org](mailto:robert@nebc.org)

### Office Manager

Linda Sheeley

[linda@nebc.org](mailto:linda@nebc.org)

### Program Manager

Sue Moir

[sue@nebc.org](mailto:sue@nebc.org)

## Northwest Environmental Business Council 2008 Events & Meeting Calendar

<b>January</b>			
15	Cascade Chapter Committee	4:00 PM – 5:00 PM	Greek Cusina – Portland, OR
15	NEBC & A&WMA State of the State	5:00 PM – 8:00 PM	Greek Cusina – Portland, OR
<b>February</b>			
6	Olympic Chapter Committee Meeting	10:30 AM – 11:30 AM	AGC – Seattle, WA
6	Olympic Chapter Luncheon – Topic: TBA	11:30 AM – 1:00 PM	McCormick & Schmick’s Harborside – Seattle, WA
14	Cascade Chapter Committee Meeting	10:30 AM – 11:30 AM	Governor Hotel – Portland, OR
14	Cascade Chapter Luncheon – Topic: Lessons in Stormwater Management-Technical Solutions	11:30 AM – 1:00PM	Governor Hotel – Portland, OR
<b>March</b>			
5	Olympic Chapter Luncheon – Topic: TBA	11:30 AM – 1:00 PM	McCormick & Schmick’s Harborside – Seattle, WA
13	Cascade Chapter Pub Mixer	5:30 PM – 7:00 PM	Bridgeport Brewing – Portland, OR
27	Managing Stormwater In Washington: Solutions To New Compliance Regulations	All Day	Embassy Suites Hotel, SeaTac Airport, WA
<b>April</b>			
10	Cascade Chapter Committee Meeting	10:30 AM – 11:30 AM	Governor Hotel – Portland, OR
10	Cascade Chapter Luncheon – Topic: TBA	11:30 AM – 1:00 PM	Governor Hotel – Portland, OR
TBA	Olympic Chapter Pub Mixer		TBA
24	“Making Renewable Energy Projects Happen” Conference	8:00 AM – 6:00 PM	DoubleTree Hotel, Lloyd Center – Portland, OR
<b>May</b>			
7	Olympic Chapter Luncheon – Topic: TBD	11:30 AM – 1:00 PM	McCormick & Schmick’s Harborside – Seattle, WA
8	Cascade Chapter Luncheon – Topic: TBD	11:30 AM – 1:00 PM	Governor Hotel – Portland, OR
<b>June</b>			
4	Olympic Chapter Luncheon – Topic: TBD	11:30 AM – 1:00 PM	McCormick & Schmick’s Harborside – Seattle, WA
12	Cascade Chapter Luncheon – Topic: TBD	11:30 AM – 1:00 PM	Governor Hotel – Portland, OR
23	Cascade Chapter Golf Tournament	2:00 PM – 6:00 PM	Langdon Farms Golf Course, Aurora, OR
<b>July</b>			
TBD	Olympic Chapter Rooftop Mixer	5:00 PM – 7:00 PM	TBD – Seattle, WA
<b>September</b>			
3	Olympic Chapter Committee Meeting	10:00 AM – 11:30 PM	AGC – Seattle, WA
3	Olympic Chapter Luncheon – Topic: TBD	11:30 AM – 1:00 PM	McCormick & Schmick’s Harborside – Seattle, WA
TBD	Cascade Chapter Summer Mixer	5:30 PM – 7:00 PM	TBD – Portland, OR
<b>October</b>			
1	Olympic Chapter Luncheon – Topic: TBD	10:00 AM – 11:30 PM	McCormick & Schmick’s Harborside – Seattle, WA.
9	Cascade Chapter Committee Meeting	9:30 AM – 11:00 AM	Governor Hotel – Portland
9	Cascade Chapter Luncheon – Topic: TBD	11:30 AM – 1:00 PM	Governor Hotel – Portland
<b>November</b>			
5	Olympic Chapter Committee Meeting	10:00 AM – 11:30 PM	AGC – Seattle, WA
5	Olympic Chapter Luncheon – Topic: TBD	11:30 AM – 1:00 PM	McCormick & Schmick’s Harborside – Seattle, WA
13	Cascade Chapter Luncheon – Topic: TBD	11:30 AM – 1:00 PM	Governor Hotel – Portland, OR
<b>December</b>			
8 & 9	Northwest Environmental Conference & Trade Show	All Day	Red Lion Hotel on the River – Portland, OR
10	Hazwoper Training	8:00 AM – 5:00 PM	Red Lion Hotel on the River – Portland, OR

\*Event dates and topics subject to change.