

## - FROM THE EXECUTIVE DIRECTOR -

Like many of you, the NEBC staff has been watching September approach like a tropical storm...there is an incredible amount going on as we launch into the fall season. On top of all the events and committee work, we are redesigning the NEBC website and revamping the Membership Directory. (A note to non-members: better sign up soon if you want to be listed in the 2007 edition.)

Last week I had the pleasure of being the guest on a radio program (the AWB-sponsored Washington Business Weekly Radio Show out of Tacoma) talking about NEBC and about approaches to environmental protection. I thought I would repeat a couple of the questions and a summary of my answers:

Hear Ye! Hear Ye!

### September's Special Events!

September 14 - [Summer Mixer](#) - Portland

September 19 - [Mercury Conference](#) - Portland

September 20 - [Management Forum](#) - Seattle

September 28 - [Stormwater Showcase](#) -  
Portland

#### Q. How do NEBC's educational programs benefit businesses in Washington?

A. NEBC offers a range of programs such as luncheons, workshops, and conferences - all of which have three target audiences: environmental professionals, end users (i.e., those affected by policies or regulation), and the regulators and policy makers themselves. Our goal is to give industry participants the latest information and exposure to current best practices that will help them do their jobs.

#### Q. Why do state, local, and federal agencies depend on NEBC's environmental expertise?

A. NEBC advocates for science-based regulation, and for regulation that works on the ground. Our members represent the leading professionals in their fields. They

know the science, and also the practical challenges of implementation, and can bring that real-world perspective to the table. Also, agencies cannot refer those needing help to specific companies. Instead they refer them to us.

#### Q. What is NEBC's client referral system?

A. We have several ways of connecting prospective clients to reputable providers. About 8,000 copies of our Membership Directory are sent out each year to businesses and agencies across the Northwest. That information is also found on the [nebc.org](http://nebc.org) website. Finally, many people simply call our office, and we try to refer them to a list of providers that meet their needs.

#### Q. I hear that NEBC is expanding its activities in the renewable energy sector. What brings that about?

A. Many of the traditional boundaries between sectors have become blurred. Environmental concerns are now integral to energy, buildings, transportation, and other areas. A number of our members have long been involved with energy, and new ones are joining because there is no other business-oriented trade association that is responding to the needs of the renewable energy industry on a cross-sector basis.

As I opened by saying, there is a lot going on. But don't just stand on the outside watching. We always need folks who want to get involved in planning and executing our programs and initiatives. Give me a call, and let me know what interests you.



## NEBC CONFERENCES and TRADE SHOWS

**Mercury: Global Problem – Local Solutions, September 19.** NEBC is co-hosting this one-day specialty conference with the Air & Waste Management Association at the Oregon Museum of Science and Industry (OMSI), Portland. Eric Prestbo, Frontier GeoScience, Bruce Hope, DEQ and Wayne Lei, PGE are just a few of the presenters. Registration fee, including lunch and reception is \$140 for NEBC and A&WMA members and \$175 for non-members.

**Stormwater Solutions Showcase, September 28** also being held at OMSI. With presentations by Keith Johnson and Jenine Camilleri of DEQ and Michael Pronold, City of Portland, NEBC members have an opportunity to market their technologies and services to stormwater permit holders and others interested in the changes to stormwater regulations. Either as an [attendee](#) or a [vendor](#) the Showcase offers you a chance to increase your knowledge of regulation changes that can affect your customer's business practices.

**Northwest Environmental Summit and Tradeshow, October 18 & 19** in Tacoma, Washington is fast approaching. Only a couple of booths are still available so increase your marketing presence by [reserving your booth](#) today. With increased marketing efforts by the committee, it is expected that attendance will reach an all time high.

### MARK YOUR CALENDARS Full list of NEBC events on page 6

**September 14.** [Cascade Chapter Summer Mixer](#). Portland. Lane Powell.

**September 19.** [Mercury: Global Problem – Local Solutions](#). Portland. Oregon Museum of Science & Industry

**September 20.** [Management Forum. Business Risk Management](#). Seattle.

**September 28.** [Stormwater Solutions Showcase](#). Portland. Oregon Museum of Science & Industry (OMSI).

**October 18-19,** [Northwest Environmental Summit](#) (NWES), Tacoma.

**December 7 & 8,** [Northwest Environmental Conference](#) (NVEC), Portland.

### SPONSOR HIGHLIGHT



Lane Powell's environmental attorneys represent industrial corporations, major oil companies, property developers, engineering and consulting firms, financial institutions and insurance companies in environmental litigation and business negotiations. Founded more than 130 years ago, the Firm provides insightful counsel to emerging and established businesses and individuals. Lane Powell attorneys are dedicated to helping their clients arrive at positive, efficient solutions.

## – INDUSTRY NEWS –

**Master Contracts for Professional Services.** The Washington Department of General Administration, Office of State Procurement is preparing to issue new Master Contracts for Professional Services. Some of the services that may interest NEBC members are Environmental Consulting Services including Planning & Permitting, Waste Management and Remediation, Regulatory Compliance and Natural Resource Management services. To learn how to do business with the State of Washington and the sequence of events involved follow the link below. <http://www.ga.wa.gov/pca/broadcast/32206-CF.pdf>

**Fiscal Impact Advisory Committee regarding Mercury rule. September 15. Portland.** DEQ will convene a Fiscal Impact Advisory Committee on September 15, 2006 to provide DEQ with recommendations surrounding the estimated fiscal impact of a proposed rule which would reduce mercury emissions from PGE's coal-fired power plant near Boardman, OR and would adopt other federal air quality regulations. For more information, please click on the link below: [Oregon's New Proposed Mercury Rule](#)

**Selling to the Government.** Do you sell to Federal government agencies? Do you want to? **NEBC** can help. In Oregon we are a contractor with the Government Contract Assistance Program (GCAP). This program guides vendors through the complexity of the government's procurement process, including how to get registered as a vendor, find opportunities, and market to government agencies. There is also a matching service that continually checks your profile against opportunities from Federal, State, and Local agencies. For more information call Robert or email [robert@nebc.org](mailto:robert@nebc.org). If you are in a state other than Oregon, you can find a local Procurement Technical Assistance Center by going to [www.aptac-us.org](http://www.aptac-us.org) and following the "Find a PTAC" link.

## OTHER INDUSTRY EVENTS & MEETINGS

**September 15th Workshop on Proposed European "REACH" Program for Sustainable Chemicals Management. Seattle.** Does your company export to the European Union? Do you compete globally with products meeting European standards? Are you interested in pollution prevention, green chemistry and sustainable chemicals management? If so, you should attend the *Complying with New European Chemical Regulations* workshop on September 15 in Seattle. The workshop will held at the Doubletree Hotel Seattle

Airport, 18470 International Boulevard from 8:30 a.m. to 4:15 p.m. Registration is limited, so please register by September 8th. To review the agenda and register, go to: <<http://www.chemicals.policy.org/Registration.shtml>>. The \$85 registration fee includes a database of tools and resources, continental breakfast and lunch. For more information, contact Maria Peeler, Department of Ecology, (360) 407-6704, [peel461@ecy.wa.gov](mailto:peel461@ecy.wa.gov), or Andrew Crowder, Department of Community, Trade and Economic Development, (206) 256-6140 [andrewc@cted.wa.gov](mailto:andrewc@cted.wa.gov).

### Special Thanks to all our Sponsoring Members!

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### Sustaining Partner

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*Contact your NEBC staff at 503.227.6361 to learn  
more about becoming an NEBC Sponsoring Member!*

### China Commercial Environmental Protection

**Forum.** Ecological problems in China are increasingly leading to bottlenecks of the country's sustainable economic growth. Several hundreds of billions of US dollars are likely to be invested in environmental technology in China over the next 20 years. The Chinese environmental market holds out huge opportunities for foreign companies. With a vision to drive environmental business in China to new heights, "21st Century China's Environmental Protection Program" (21CCEPP) is created to help environmental firms, corporate managers, and professionals to seize business opportunities in China,

the world's largest environmental market, in a convenient and cost-effective way.

This is part of joint government-industry effort to encourage international collaboration and to import more advanced environmental technology into China. This program is jointly initiated by several organizations: China Association of Machinery Industries for Environmental Protection, China General Chamber of Commerce (CGCC), State Environmental Protection Administration (SEPA) and officially launched on China Commercial Environmental Protection Forum. For more information – <http://www.ep-china.org>.

## EMPLOYMENT OPPORTUNITIES

**PRINCIPAL EXECUTIVE MANAGER E. Environmental Cleanup and Emergency Response Section Manager.** The Environmental Cleanup and Emergency Response Section of DEQ's Land Quality Division has an immediate opening for a full-time, PEME position, located in Portland, Oregon. The purpose of this position is to manage the Environmental Cleanup and Emergency Response Section of the Land Quality Division, providing policy and program development support for the Environmental Cleanup and Emergency Response Programs. Salary \$4,181 to \$6,469 monthly. Announcement # LE060380. Close Date September 18, 2006. <http://www.deq.state.or.us/msd/hr/jobs.asp>

### RENEWING MEMBERS

CDM  
Instrumentation Northwest, Inc.  
MCS Environmental, Inc.  
Van Ness Feldmen

### NEW MEMBERS

Clear Water Compliance Services, Inc.  
Portland General Electric  
River City Environmental

**CHEMIST 1. LIMS Chemist.** The Department of Environmental Quality Laboratory is recruiting to fill a full time limited duration (June 30, 2007) Chemist 1 position, located in Portland, OR. The purpose of this job is to perform primary data entry in Laboratory Information Management System (LIMS), assigns tests to be conducted with appropriate sample priority and has primary responsibility for accepting custody of all samples from field staff, consultants, or staff from other state agencies, and insuring that every sample received for analysis has been properly collected, preserved, securely stored, and documented. Salary \$2,717 to \$3,955 monthly. Announcement # LE060379. Close Date September 15, 2006. <http://www.deq.state.or.us/msd/hr/jobs.asp>

**NATURAL RESOURCE SPECIALIST 5.** Senior Hydrogeologist. \$4,146 - \$6,055 Monthly. The Northwest Region Cleanup Program of Oregon Department of Environmental Quality is recruiting for a Senior Hydrogeologist to support challenging and dynamic work in the Portland, Oregon area. This lead position serves as the Department's regional programmatic expert in hydrogeology, chemical fate and transport, and related modeling. The position also serves as Project Manager of complex environmental cleanup sites. Please consult our website online for complete details on application requirements and details, <http://www.deq.state.or.us/msd/hr/jobs.asp>. Obtain a State of Oregon Employment Application (form PD-100) and submit to the Department of Environmental Quality, Human Resources Office, 811 SW Sixth Ave., Portland, OR 97204.

**ASSOCIATION PRESIDENT.** Cascade Employers Association, an Oregon and SW Washington association of nearly 500 diverse industry businesses, and a "100 Best Companies to Work For" employer, has an opening for Association President. Responsible for overall direction and operation of the Association including: leading and motivating staff; implementing programs, policies, procedures; and, funding and budgeting in accordance with generally accepted business practices, regulatory requirements, Association By-laws and objectives established by the Board. Application Process: Submit cover letter, resume, and salary history by e-mail to: [ceo@cascadeemployers.com](mailto:ceo@cascadeemployers.com)

## INTERNSHIP

**The Business Education Compact (BEC)** is an Oregon program placing qualified educators and students in internship positions. They are looking to build links with all types of firms in the environmental industry. The educator program is for the summer months, while the student program is year-round. BEC functions as an employment agency, handling recruiting, qualifying, scheduling interviews, progress monitoring, etc. Hourly rates are based on the skill level involved and include all payroll management. For information, visit [www.bedpdx.org](http://www.bedpdx.org) or call Andrew Witt 503-646-0242 ext 22.



## - NEBC 2006 EVENTS CALENDAR -

<b>September</b>			
14	Board of Directors Meeting	2:00 PM – 5:00 PM	Lane Powell – Portland, OR
14	<a href="#">Cascade Chapter Summer Mixer</a>	5:30 PM – 7:00 PM	Lane Powell – Portland, OR
19	<a href="#">Mercury Conference: Global Problem – Local Solutions</a>	8:00 AM – 5:00 PM	OMSI – Portland, OR
20	<a href="#">Olympic Chapter Management Forum Breakfast – Business Risk Management</a>	7:30 AM – 9:30 AM	McCormick & Schmick's Harborside – Seattle, WA
28	<a href="#">Stormwater Solutions Showcase</a>	3:30 PM – 6:30 PM	OMSI – Portland, OR
<b>October</b>			
4	Olympic Chapter Luncheon – Cultural Resource Assessments	11:30 AM – 1:00 PM	McCormick & Schmick's Harborside – Seattle, WA
12	Cascade Chapter Committee Meeting	9:30 AM – 11:00 AM	Governor Hotel – Portland, OR
12	Cascade Chapter Luncheon – Topic: Effective use of Prospective Purchaser Agreements in Redeveloping Brownfields	11:30 AM – 1:00 PM	Governor Hotel – Portland, OR
18 & 19	Northwest Environmental Summit & Trade Show	All Day	Tacoma Convention Center – Tacoma, WA
25	Olympic Chapter Management Forum Breakfast – Mergers and Acquisitions	7:30 AM – 9:30 AM	McCormick & Schmick's Harborside – Seattle, WA
<b>November</b>			
1	Olympic Chapter Committee Meeting	10:00 AM – 11:30 PM	AGC – Seattle, WA
1	Olympic Chapter Luncheon – Topic: Sustainability – The Business Opportunity	11:30 AM – 1:00 PM	McCormick & Schmick's Harborside – Seattle, WA
9	Cascade Chapter Luncheon – Topic: The Canada/US Energy Connection	11:30 AM – 1:00 PM	Governor Hotel – Portland, OR
15	Olympic Chapter Management Forum Breakfast – Benefit Strategies for Owners	7:30 AM – 9:30 AM	McCormick & Schmick's Harborside – Seattle, WA
<b>December</b>			
6	Hazwoper Training	8:00 AM – 5:00 PM	Red Lion Hotel on the River – Portland, OR
7 & 8	Northwest Environmental Conference & Trade Show	All Day	Red Lion Hotel on the River – Portland, OR
7	Board of Directors Meeting	TBD	Red Lion Hotel on the River – Portland, OR

Event dates and topics subject to change.

## MEMBER DISCOUNTS

**Associated Technologies Council.** NEBC has partnered with the Associated Technologies Council (ATC) in order to allow you to participate in their employee benefits program. ATC provides employee benefits to companies in Computer Technology, Bioscience, Telecommunications and now Environmental Sciences. Because ATC is able to pool firms together across a wide spectrum of desirable industries, they are able to provide medical benefits up to 20% below what you are probably paying now. In addition, there are benefits available like, paperless enrollment, single invoice billing and COBRA administration all provided at no cost to you. Contact Tino Versoza, NEBC Benefits Representative (503) 626-9135 or email: [tino@get-benefits.com](mailto:tino@get-benefits.com) for a free no obligation benefits analysis.

**Financial Planning Services with Waddell & Reed.** NEBC members receive at 20% discount on financial planning services provided by Waddell & Reed, a national financial planning firm founded in 1937. Planning services include retirement planning, wealth management, tax-efficient investing, education funding, estate protection, and succession planning for closely-held businesses. Other business services include retirement plans and financial education workshops. Contact Karen Einberger, Financial Advisor, Waddell & Reed, 206.283.6661 or [keinberger@wradvisors.com](mailto:keinberger@wradvisors.com).

**Sustainable Industries Journal (SIJ).** The premier magazine for sustainable business news on the West Coast. The NEBC member discount for the Sustainable Industries Journal is better than imagined – it's still a \$10 discount, but the new annual subscription rate is only \$39, that means that NEBC members can receive this new publication for only \$29/year! For more information look to: [www.sijournal.com/prtnr](http://www.sijournal.com/prtnr)

**Oregon Insider.** NEBC members may take advantage of a \$150 introductory rate for the first year (24 issues), a savings of \$95 off their regular base rate. In addition, NEBC members will enjoy an ongoing subscription rate of \$195 per year, which represents an ongoing savings of \$50 per year. To redeem your discount please contact Oregon Insider by calling David Light at 541.343.8504 or by email at [epi@rio.com](mailto:epi@rio.com).

**Northwest Environmental Training Center.** NEBC has partnered with NWETC to offer our member companies an exceptional opportunity to provide continuing education to its employees at a 20% discount off the published rate on all of NWETC's technical training workshops, conferences, and seminars. For more information, visit their website <http://www.nwetc.org/> or contact Erick McWayne at 206-762-1976.

**Environmental Expert.** NEBC has teamed with Environmental Expert, the world's largest online marketplace and information resource serving the environmental industry. At a reduced rate of just \$1,700, NEBC members can become Bronze Sponsors and get a year's worth of cost-effective exposure to a targeted audience of over 400,000 environmental professionals. Additional levels of sponsorship and optional advertising opportunities are also available. [www.environmental-expert.com](http://www.environmental-expert.com) For more information contact Tracy Barton, [tracy@combined-resources.com](mailto:tracy@combined-resources.com).

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