



E-News

“The Environment is our Business”

A publication of news and events affecting the Northwest environmental industry

- FROM THE EXECUTIVE DIRECTOR -

If you are thinking about joining...the deadline is fast approaching for the 2007 NEBC Resource Guide, which lists our members and is distributed to about 3,000 people. This year, the Resource Guide is being redesigned to work better as a solutions locator connecting potential customers to members. Sections will reflect solutions that members offer in Environmental Protection & Cleanup, Waste & Recycling, Energy & Efficiency, Water & Wastewater, and Business Services. The website is also being redesigned and will include a more detailed search function.

NEBC has welcomed more than 25 new members this year. Contact us by the end of October to join this list and get in the Resource Guide. Also note that, in addition to other benefits, **Sponsoring Members** will start receiving preferential appearance in the print and web versions of the services locator. Upgrade your membership now and we can pro-rate the fee based on your next renewal date.

On the regulatory front...In Washington State, NEBC is preparing to work on several bills. One bill provides tax incentives for environmental cleanup activities; this NEBC-sponsored bill was passed overwhelmingly by the legislature this year, but vetoed by the Governor. We are working with the prime sponsor of this bill to pass it in a form that will meet the Governor's approval. Another priority is reauthorization of the Governors' Office of Regulatory Assistance (ORA). This bill includes a cost reimbursement program whereby permit applicants can reimburse the costs of outside consultants that state agencies hire to expedite the permitting process. In Oregon, NEBC is working on a bill to replace the sunseting Pollution Control Tax Credit with one that incentivizes companies that go “beyond compliance.” We are also involved with the committees formulating renewable energy bills for the next legislature. If you are interested in any of these issues, let me know.

Northwest Environmental Summit
'Creating Environmental Solutions'
October 18 & 19, 2006
Tacoma, Washington
Don't miss out on this must-attend event for anyone working in the environmental field.
Topics include environmental law, policy and technology best practices.
[*Register Now!*](#)

Speaking of energy...an NEBC energy committee has been formed in Oregon, with a focus on bringing together service and technology providers working on building the new energy economy. I am also talking to companies in Washington to get a parallel group going. Contact me if you want to participate, or are interested in tracking these efforts.

Keeping the education (and business connections) coming...In September we had two very successful special events in Oregon: the Mercury Specialty Conference (to be repeated next year in Washington) and the Stormwater Solutions Showcase. Now look to Washington for a special workshop on Construction Site Erosion Control (Nov. 15), along with our continuing Management Forum breakfasts (Oct. 25 & Nov. 15). See the details on these below. And, of course, I expect to see you at our regular luncheons and at the Northwest Environmental Summit in Tacoma!

Robert Grott

NEBC CONFERENCES , TRADE SHOWS & MEETINGS

Northwest Environmental Summit and Tradeshow, October 18 & 19 in Tacoma, Washington is fast approaching. The Summit is the premier conference on environmental issues with sessions covering environmental law, technology best practices, regulations and policy. With over 35 companies participating in the Summit Trade Show you will be able to find solutions to your company's environmental problems. Register on line at <http://www.envsummit.com> or at the door on Wednesday, October 18 at the Greater Tacoma Convention and Trade Center.

NEBC Olympic Chapter Luncheon "Sustainability, CleanTech, Advanced Energy - The Business Opportunity". November 1. Seattle. So the buzz is increasing, but where are the REAL growth opportunities for product and service companies given the growing global fascination with clean and green? And how can environmental businesses, who've already been at this for decades, better position themselves to secure some of this new market attention and returns? The speaker is P.S. Reilly a noted researcher, consultant, and thought leader in making sense of this emerging sector.

NEBC Cascade Chapter Luncheon "U.S. Energy Interdependence: Business Impacts & Opportunities." **November 9. Portland.** From an energy perspective, the western US-Canadian border is a false one. The region is tightly integrated and interdependent in terms of energy supply and markets for electricity, oil, natural gas, and emerging resources. Additionally, Canada is the largest exporter of oil to the U.S., and its oil sands represent a greater oil reserve than Saudi Arabia's. The speakers will present an overview of the regional energy picture and future outlooks for current and new resources such as oil sands. They will also discuss energy sector investments in Oregon, and business opportunities both locally and in Canada.

NEBC Educational Conference "Managing Erosion and Water Quality on Construction Sites", November 15 at the Red Hook Brewery in Woodinville, Washington. This half day educational conference presented by NEBC is a must-attend for all those responsible for keeping construction sites under compliance and our rivers and Puget Sound clean. New water quality regulations are going into effect on Oct. 1st. Meet with regulators, enforcement officials, and solutions providers to learn about: the new CESCL requirements; construction site water quality parameters; BMP selection and implementation; advanced stormwater treatment technologies.

Northwest Environmental Conference and Trade Show, December 7 & 8 at the Red Lion Hotel, Jantzen Beach, Portland, Oregon is the largest, most comprehensive environmental conference and trade show in Oregon. This outstanding two-day event is dedicated to improving the environmental performance of Northwest businesses. Trade Show booths are still available. With an expect attendance of over 350, the NWECC Trade Show is the perfect marketing opportunity for your company. Contact Sue Moir at sue@nebc.org or 503-227-6361 to secure your place today.



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MARK YOUR CALENDARS

Full list of NEBC events on page 6

October 12, Cascade Chapter Luncheon, "Effective Use of Prospective Purchaser Agreements in Redeveloping Brownfields. Portland.

October 18-19, [Northwest Environmental Summit](#) (NWES), Tacoma.

October 25, [Olympic Chapter Management Forum Breakfast – Mergers and Acquisitions](#). Seattle.

November 1, [Olympic Chapter Luncheon – Topic: Sustainability, CleanTech, Advanced Energy – The Business Opportunity](#). Seattle.

November 9, [Cascade Chapter Luncheon – Topic: Canada – U.S. Energy Interdependence: Business Impacts and Opportunities](#). Portland.

November 15. [Olympic Chapter Management Forum Breakfast – Retirement Income, Tax Savings, and Healthcare.](#) Seattle.

November 15, [NEBC Educational Conference “Managing Erosion and Water Quality on Construction Sites”.](#) Woodinville, WA.

December 7 & 8, [Northwest Environmental Conference](#) (NWECC), Portland.

– INDUSTRY NEWS, MEETINGS & EVENTS –

October 17, Portland. “Columbia River Crossing, EIS, Bridging the Portland and Vancouver Region” presented by Air & Waste Management Association, Oregon Chapter featuring speakers: John Osborn, Project Co-Director and Heather Gundersen, Environmental Planning Manager, Columbia River Crossing Project (WADOT, ORDOT). The meeting will be at the World Trade Center from 12:00 PM – 1:30 PM. Cost: \$15 for lunch. Presentation complimentary without lunch and begins at 12:30 PM. Contact: Frank Jones 503-235-9194 or frank@tw-enviro.com for reservations.

October 23 Comment Deadline, Oregon. The Oregon Department of Environmental Quality (DEQ) has extended the public comment period to solicit comments on the [revised Statement of Need and Fiscal and Economic Impact](#). The Department has posted the revised Statement of Need and Fiscal and Economic Impact. Comment deadline is October 23, 2006. Written comments may be mailed to Jerry Ebersole, Oregon DEQ, Air Quality Division, 811 SW Sixth Avenue, Portland, Oregon 97204. (503) 229-6974, or toll-free in Oregon at 1-800-452-4011. Comments may be faxed to Jerry Ebersole at (503) 229-5675, or emailed to: EBERSOLE.Gerald@deq.state.or.us

October 25 Deadline. Puget Sound Biz Journal top 25. The Puget Sound Business Journal is gathering information for its list of the top 25 Puget Sound-area Environmental Services Companies. This list will be published December 8th, 2006 as well as in our annual Book of Lists. This is a list of firms that provide environmental consulting, construction, engineering and remediation services. Firms will be included if 50 percent or more of the revenue are from these services. The accuracy of your information will determine whether your firm is considered for ranking. Please submit your information no later than Friday, October 20th. Submit your information online by going to http://www.bizjournals.com/seattle/bol_survey/

October 26. Portland. U.S. EPA & the Remediation Technologies Development Forum LNAPL Basics Training. 8:00 AM – 12:00 Noon State Office Building, Room 125 800 NE Oregon Street Portland, OR. The class is free, but there are a limited number of seats available. Register on-line at <http://www.deq.state.or.us/wmc/cu/lnapl.htm> first come first served until the class is full.

October 31. Application Deadline, Oregon. In response to Governor Kulongoski's Executive Order 06-02 "Sustainability for the 21st Century," the Oregon Economic and Community Development Department (OECDD) has established a new funding mechanism to support feasibility studies for "community renewable energy

RENEWING MEMBERS

EnviroMet
ETEC, LLC
First Strike Environmental Company
IMA of Colorado, Inc.

NEW MEMBERS

CDS Technologies
Green Market Solutions
Kane Environmental, Inc.
Kell, Alterman & Runstein, LLP
Perkins Cole
Stevens Water Monitoring Systems, Inc.

projects." **The Renewable Energy Feasibility Fund** (REF Fund) is designed to encourage widespread adoption of renewable energy projects that reduce Oregon's dependence on fossil-based energy sources and promote sustainable economic development for communities throughout the state. Currently \$150,000 is available in this semi-annual application cycle with a maximum award of \$50,000 per study. Eligible applicants include cities, counties, ports, tribes, and municipalities as defined in Oregon statute. The application deadline is close of business Tuesday, October 31, 2006. For more information: <http://econ.oregon.gov/ECDD/REF.shtml>

November 9, Portland, Sustainable Energy for the Pacific Northwest.

Following NEBC's luncheon, Portland State University and Boise State University, in partnership with NEBC, TransCanada, and Canadian Consulate General

are presenting a special workshop with two expert panels discussing Electric Power and Transportation Energy. 1:30 pm - 5:30 pm, Smith Memorial Student Union Center, Rms 327-329, Portland State University, 1811 SW Montgomery. Free and open to the public, but please register. For more information and to register, go to http://cobe.boisestate.edu/gbc/Creative/events_.htm

Wanted: U.S. and Canadian exporters of environmental goods who have experience with and knowledge of non-tariff barriers to trade (NTBs) in importing countries. EBI has been contracted by the Organization for Economic Cooperation and Development (OECD) to study how NTBs are impacting trade in environmental goods. NTBs include a wide array of issues such as difficult customs procedures, compulsory inspections, price and quantity controls, certification and licensing requirements, technical standards and regulations, intellectual property issues and restrictions on after-sale services -- virtually any measure besides tariffs that makes trade more difficult or expensive. OECD is studying NTBs in the interest of identifying and reducing barriers to trade in environmental goods and services. If you or someone else in your organization has knowledge and perspective on NTBs, please take a few moments to complete this survey questionnaire:

<http://www2.oecd.org/survey/Surveys/TakeSurvey.aspx?surveyid=1132>

The Interstate Technology & Regulatory Council (ITRC) offers a wide variety of Internet-based training courses on innovative environmental technologies and approaches specific to the areas of site characterization, monitoring and remediation as well as other environmental topics. COURSE REGISTRATION & INFORMATION Registration: <http://clu-in.org/studio/seminar.cfm> or at www.itrcweb.org click on "Internet-based Training". Sponsored by ITRC and EPA with no cost for the participant. These ITRC courses are delivered via our partnership with USEPA OSRTI on their website at www.clu-in.org/studio/.

October 19th - Guidance for Characterization, Design Construction and Monitoring of Mitigation Wetlands, 11:00 a.m. to 1:15 p.m. Eastern Time. October 31st - Environmental Management at Operational Outdoor Small Arms Firing Ranges, 2:00 p.m. to 4:15 p.m. Eastern Time. November 7th – Radiation Site Cleanup: CERCLA Requirements & Guidance,

2:00 p.m. to 4:15 p.m. Eastern Time. November 9th - Characterization, Design, Construction and Monitoring of Bioreactor Landfills, 11:00 a.m. to 1:15 p.m. Eastern Time.

November 14th – Real-Time Measurement of Radionuclides in Soil, 2:00 p.m. to 4:15 p.m. Eastern Time.

November 16th - Evaluating, Optimizing, or Ending Post-Closure Care at Municipal Solid Waste Landfills, 11:00 a.m. to 1:15 p.m. Eastern Time.

Selling to the Government. Do you sell to Federal government agencies? Do you want to? **NEBC** can help. In Oregon we are a contractor with the Government Contract Assistance Program (GCAP). This program guides vendors through the complexity of the government's procurement process, including how to get registered as a vendor, find opportunities, and market to government agencies. There is also a matching service that continually checks your profile against opportunities from Federal, State, and Local agencies. For more information call Robert or email robert@nebc.org. If you are in a state other than Oregon, you can find a local Procurement Technical Assistance Center by going to www.aptac-us.org and following the "Find a PTAC" link.

EMPLOYMENT OPPORTUNITIES

Since 1989 **HAZCO Environmental Services**, a division of **CCS Inc.**, has been providing business, industry and government agencies with timely, cost effective and responsible environmental services and products to meet a wide range of environmental challenges.

Project Coordinator. HAZCO Environmental Services is currently looking for a permanent full-time Project Coordinator for our Seattle office. This position involves all aspects of managing environmental and decommissioning projects throughout the Pacific Northwest. The individual will have prime responsibility for projects in the \$5,000 to \$100,000 range and will assist with larger projects. The work will include estimating, bidding, proposal preparation, and project management, as well as some business development.

Your strengths include strong client relationship skills, advanced computer skills, strong oral/written communication skills, the ability to work as team player and a strong entrepreneurial spirit. As a Certified Engineering Technologist or Professional Engineer, you must have two to ten years of related experience and have a background in construction or environmental industry. An understanding of environmental regulations and experience in the field would also be assets. **Project Manager.** HAZCO Environmental Services is currently looking for a permanent full-time Project Manager for our Seattle office. This position involves all aspects of managing environmental and decommissioning projects throughout the Pacific Northwest. The work will

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include estimating, bidding, proposal preparation, and project management, as well as some business development. Your strengths include strong client relationship skills, advanced computer skills, strong oral/written communication skills, the ability to work as team player and a strong entrepreneurial spirit. As a Certified Engineering Technologist or Professional Engineer, you must have five to fifteen years of related experience and have a background in construction or environmental industry. An understanding of environmental regulations and experience in the field would also be assets. If you are interested either position please forward your resume and cover letter to syoung@hazco.com, quoting the job title in the subject line.

WOLF Environmental Group, Inc. is an established Northwest based executive search firm specializing in the recruitment and placement of **Mid to Senior/Associate level Engineering, Environmental** and Geotechnical professionals. We have several opportunities with immediate needs. **Environmental, Health & Safety Specialist ~ Portland, OR.** Our client seeks an individual with a minimum of 3 years environmental regulatory experience to implement, monitor and evaluate assigned environmental programs within mfg facility to ensure compliance with federal, state and local regulations. You must have knowledge of environmental programs to ensure compliance with applicable regulations. Programs managed include Storm Water Pollution Prevention Plan, Hazardous Materials Management Plan, Emergency Contingency Plan, and MSDS Control as well as supporting Quality Assurance with TSCA. Review, update and revise these programs as required. This is an excellent opportunity for junior to mid level individual with above experience. Must show initiative and willingness to adopt corporate culture and have ability to interface with regulators on an ongoing and effective basis. **Senior Hydrogeologist / Corporate Leader ~ Portland, OR or Seattle, WA.** Do you have an MS or PhD in Hydrogeology with 10+ years consulting experience? Our client seeks a corporate wide technical leader to work on a variety of projects involving groundwater resource evaluation and development, hazardous waste site investigation and remediation, groundwater protection and management, and construction-related groundwater assessments such as dewatering. The successful candidate will possess a history of achievement with business development and mentoring of junior staff. **Director of Natural Resources / Principal** This regional opportunity, based in Portland, seeks a professional consultant with a history of achievement in a technical project management arena. Areas of expertise should include freshwater, estuary, marine habitat, wetlands and wildlife. BS/MS in any of the Natural Resources fields is highly desirable and ability to formulate successful proposals to the public and/or private sector in the Northwest is needed. Mentoring and people and client management skills are a must. This is an excellent opportunity for an individual who has been working independently and seeks a strong commitment with an abundance of technical resources from a very successful firm. Salary is open for the right candidate. Acquisition of small firm a strong desire as well. All inquiries are held in the strictest of confidence. To learn more about the above openings, please call or email ASAP at: Judy Stockton, President, WOLF Environmental Group, Inc., Judy@wolfenv.com <http://www.wolfenv.com/> 1-800-668-9653

INTERNSHIP

The Business Education Compact (BEC) is an Oregon program placing qualified educators and students in internship positions. They are looking to build links with all types of firms in the environmental industry. The educator program is for the summer months, while the student program is year-round. BEC functions as an employment agency, handling recruiting, qualifying, scheduling interviews, progress monitoring, etc. Hourly rates are based on the skill level involved and include all payroll management. For information, visit www.bedpdx.org or call Andrew Witt 503-646-0242 ext 22.



- NEBC 2006 EVENTS CALENDAR -

October			
12	Cascade Chapter Committee Meeting	9:30 AM – 11:00 AM	Governor Hotel – Portland, OR
12	Cascade Chapter Luncheon – Topic: Effective use of Prospective Purchaser Agreements in Redeveloping Brownfields	11:30 AM – 1:00 PM	Governor Hotel – Portland, OR
18 & 19	Northwest Environmental Summit & Trade Show	All Day	Tacoma Convention Center – Tacoma, WA
25	Olympic Chapter Management Forum Breakfast – Mergers and Acquisitions	7:30 AM – 9:30 AM	McCormick & Schmick's Harborside – Seattle, WA
November			
1	Olympic Chapter Committee Meeting	10:00 AM – 11:30 PM	AGC – Seattle, WA
1	Olympic Chapter Luncheon – Topic: Sustainability, CleanTech, Advanced Energy – The Business Opportunity	11:30 AM – 1:00 PM	McCormick & Schmick's Harborside – Seattle, WA
9	Cascade Chapter Luncheon – Topic: Canada – U.S. Energy Interdependence: Business Impacts and Opportunities	11:30 AM – 1:00 PM	Governor Hotel – Portland, OR
15	Olympic Chapter Management Forum Breakfast – Retirement Income, Tax Savings, and Healthcare	7:30 AM – 9:30 AM	McCormick & Schmick's Harborside – Seattle, WA
15	Olympic Chapter Educational Conference “Managing Erosion and Water Quality on Construction Sites”	1:00 PM – 5:00 PM	Red Hook Brewery – Woodinville, WA
December			
6	Hazwoper Training	8:00 AM – 5:00 PM	Red Lion Hotel on the River – Portland, OR
7 & 8	Northwest Environmental Conference & Trade Show	All Day	Red Lion Hotel on the River – Portland, OR
7	Board of Directors Meeting	TBD	Red Lion Hotel on the River – Portland, OR

Event dates and topics subject to change.

MEMBER DISCOUNTS

Associated Technologies Council. NEBC has partnered with the Associated Technologies Council (ATC) in order to allow you to participate in their employee benefits program. ATC provides employee benefits to companies in Computer Technology, Bioscience, Telecommunications and now Environmental Sciences. Because ATC is able to pool firms together across a wide spectrum of desirable industries, they are able to provide medical benefits up to 20% below what you are probably paying now. In addition, there are benefits available like, paperless enrollment, single invoice billing and COBRA administration all provided at no cost to you. Contact Tino Versoza, NEBC Benefits Representative (503) 626-9135 or email: tino@get-benefits.com for a free no obligation benefits analysis.

Financial Planning Services with Waddell & Reed. NEBC members receive at 20% discount on financial planning services provided by Waddell & Reed, a national financial planning firm founded in 1937. Planning services include retirement planning, wealth management, tax-efficient investing, education funding, estate protection, and succession planning for closely-held businesses. Other business services include retirement plans and financial education workshops. Contact Karen Einberger, Financial Advisor, Waddell & Reed, 206.283.6661 or keinberger@wradvisors.com.

Sustainable Industries Journal (SIJ). The premier magazine for sustainable business news on the West Coast. The NEBC member discount for the Sustainable Industries Journal is better than imagined – it's still a \$10 discount, but the new annual subscription rate is only \$39, that means that NEBC members can receive this new publication for only \$29/year! For more information look to: www.sijournal.com/prtnr

Oregon Insider. NEBC members may take advantage of a \$150 introductory rate for the first year (24 issues), a savings of \$95 off their regular base rate. In addition, NEBC members will enjoy an ongoing subscription rate of \$195 per year, which represents an ongoing savings of \$50 per year. To redeem your discount please contact Oregon Insider by calling David Light at 541.343.8504 or by email at epi@rio.com.

Northwest Environmental Training Center. NEBC has partnered with NWETC to offer our member companies an exceptional opportunity to provide continuing education to its employees at a 20% discount off the published rate on all of NWETC's technical training workshops, conferences, and seminars. For more information, visit their website <http://www.nwetc.org/> or contact Erick McWayne at 206-762-1976.

Environmental Expert. NEBC has teamed with Environmental Expert, the world's largest online marketplace and information resource serving the environmental industry. At a reduced rate of just \$1,700, NEBC members can become Bronze Sponsors and get a year's worth of cost-effective exposure to a targeted audience of over 400,000 environmental professionals. Additional levels of sponsorship and optional advertising opportunities are also available. www.environmental-expert.com For more information contact Tracy Barton, tracy@combined-resources.com.

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