



- FROM THE DIRECTOR -

On Thursday December 5, 2002, the NEBC Board of Directors will meet with Ron Kreizenbeck, Deputy Regional Administrator, EPA Region 10. The board is interested in hearing from NEBC members on issues or topics of concern regarding EPA. Mr. Kreizenbeck will brief the group on the status of Region 10's priorities in light of the elections. If you have specific issues you would like addressed by the board on your behalf please contact me.

As you have heard, we are working with McGraw-Hill to publish our 2003 Membership Directory. This publication is produced without dues revenues. We rely completely on advertising support to put out a quality product. Of course we encourage you to support the directory individually, but we are also trying to attract a base of associate members and vendors to spread the cost. We need your help in identifying those vendors. And please consider and advertisement yourself.

Many thanks to all those that planned, presented, and exhibited at NWEBC 2002. This year's conference was a tremendous success, with over 500 attendees! A special thanks to our presenting partners the Association of Oregon Industries, the Oregon Department of Environmental Quality, and the Washington Department of Ecology, without which the conference would not be possible. Mark your calendars for November 18 and 19, 2003.

Happy Thanksgiving!

-David W. Welsh

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- SPONSOR HIGHLIGHT -



Hart Crowser is a 230-person consulting firm that serves both public and private industry, providing environmental and geotechnical engineering as well as natural and cultural resources services. We support development and redevelopment, hazardous waste cleanup, and regulatory compliance projects. The firm opened its doors 27 years ago in Seattle and has since added fully staffed regional offices in Alaska, Oregon, California, Colorado, New Jersey, and Massachusetts.

LANE POWELL SPEARS LUBERSKY LLP

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Lane Powell Spears Lubersky LLP's environmental attorneys represent industrial corporations, major oil companies, property developers, engineering and consulting firms, financial institutions and insurance companies in environmental litigation and business negotiations. Lane Powell Spears Lubersky LLP, *Your Pacific Northwest Law Firm™*, has offices in Seattle, Washington; Portland, Oregon; Anchorage, Alaska; Olympia, Washington; Vancouver, Washington; and London England. Founded in 1875, the firm has approximately 180 attorneys handling matters for clients locally, nationwide and internationally. To learn more about Lane Powell, visit our website at www.lanepowell.com.

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- TABLE OF CONTENTS -

<p>Government Affairs p. 2 NEBC Working on Defense of Tax Incentive</p> <p>Industry/Association News p. 3 Environmental Conference of Washington Industrial Stormwater Regulation Seminar Business Achievement Awards EPA Brownfield Grant Proposals Due Forum for Business and the Environment Environmental and Natural Resources Law Rulemaking Hearing</p>	<p>Member-to-Member p. 5 NEBC 2003 Directory Employment Opportunities Market Research Project - China</p> <p>Events p. 6 Olympic Chapter Luncheon</p> <p>NEBC Calendar of Events p. 6 NEBC Contact Information p. 7</p>
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- GOVERNMENT AFFAIRS -

NEBC WORKING ON DEFENSE OF TAX INCENTIVES

Over the past few years, environmental companies and their clients in Washington have saved millions of dollars through tax incentives for environmental remediation. These tax incentives were important victories for NEBC on behalf of the environmental industry and our clients. They include Sales Tax exemptions on labor and services for environmental remediation, and a greatly reduced Business and Occupation Tax for services provided by engineers, consultants, laboratories and attorneys involved in all aspects of studies, remediation and monitoring of sites. Those tax advantages will expire in July 2003, and they are in serious danger of NOT being renewed. Many of you have expressed your support for these tax incentives in the past. For some of you, it was the association's work in securing these tax advantages that lead to your membership and support of the organization. NEBC has begun to actively defend these tax programs and urgently needs your help to convince legislators and the Governor to support extending these tax incentives! If you have taken advantage of these incentives and are committed to their extension beyond 2003, NOW IS THE TIME TO SAY SO.....

Call to Action:

We are collecting letters of support for the tax incentives for presentation to the Governor's office. This is the first of many battles we will need to engage to save these incentives. The letters should be written to the Governor, BUT ADDRESSED C/O NEBC. The letter should answer the following questions:

1. Did the savings resulting from the tax incentives result in additional environmental work being done that otherwise would not have been financially feasible? Be specific. Have the incentives served as a stimulus for voluntary cleanup of contaminated sites? If you have examples or statistics that would show that site owners cleaned up properties more quickly, or more efficiently, as a result of these tax incentives, please provide this information.
2. Did the savings resulting from the tax incentives result in the hiring of additional employees? How about for your client(s)?
3. Did the savings resulting from the tax incentives result in maintaining employees that would otherwise would have been terminated? How about for your client(s)?

Again, we very urgently need to get this issue on the radar screen for the Governor's office to support in the upcoming Legislative Session. With the state facing over a \$2 Billion deficit, there is tremendous pressure on all programs that will reduce revenues to the state. The only way we can maintain these benefits for our industry and our clients is to develop a strong case that the tax incentives are important in promoting cleanup and assisting economic development. Please give this issue a high priority in providing feedback to NEBC. THE DEADLINE FOR SUBMITTING A LETTER FOR THIS EFFORT IS Friday November 15. PLEASE PROVIDE AN ORIGINAL AND FAX A COPY TO 503 222 5050.

- INDUSTRY/ASSOCIATION NEWS -

ENVIRONMENTAL CONFERENCE OF WASHINGTON

Mark your calendars! The Environmental Conference of Washington (ECW) will be held June 11 – 12, 2003 at the Washington State Convention and Trade Center in Seattle, Washington. This two-day conference and tradeshow is dedicated to improving the environmental performance of Northwest businesses. Tailor the conference to meet your specific needs by selecting topics from three tracks: Policy Roundtable, Advanced Management/Technical and Compliance Basics. For more information on the Environmental Conference of Washington visit the conference website at www.ecwashington.org.

Interested in Exhibiting?

The Environmental Conference of Washington Tradeshow sold out last year. Pre-register for your space today for the 2003 ECW Tradeshow and get first choice on the tradeshow floor. This premier regional event is the perfect opportunity to put your products and services in front of decision makers, product buyers, and regulated industry. You can't afford to miss this event! Call your NEBC staff today and pre-register your booth space, 503.227.6361.

THE REVISED INDUSTRIAL STORMWATER REGULATIONS

The Northwest Environmental Business Council and NEBC members including Hart Crowser, Inc., Mikkelsen, Broz, Wells, & Fryer, PLLC, Preston Gates & Ellis, LLP, and Kennedy/Jenks Consultants are sponsoring the Revised Industrial Stormwater Regulations Seminar being held November 20, 2002 at the International Aerospace Machinists Union Building in Seattle, Washington. The Revised Industrial General Permit became effective on September 20, 2002. Significant new requirements present a number of compliance challenges for the regulated community. Beginning in April 2003 permittees must submit stormwater sampling for chemical testing and report these results. This seminar presents strategies to address the new permit requirements. For more information and to RSVP, please contact Kevin Burrel (ECOSS) at 206.767.0432 or by email at Kevin@ecoss.org.

EBJ's BUSINESS ACHIEVEMENT AWARDS

Environmental Business Journal is accepting nominations for EBJ's Business Achievement Awards in the Environmental Industry 2002. NEBC would like to make a nomination and need your help in identifying a nominee. For publication in EBJ's year-end issue, EBJ will award first, second and third prizes and honorable mentions for environmental companies in three size categories. Distinguishing achievements may be revenue growth, profitability, new technology or service introduction, new geographic area or market segment entry, noteworthy expansions or acquisitions, initiatives on behalf of market drivers or the industry in general or other achievements. Nominations should be written testimonials of no more than 200 words, and you may nominate your own company. To send your submission, simply send your nominee request to David Welsh at david@nebc.org by December 1, 2002. To learn more or see last year's award winners visit http://www.ebiusa.com/News/ARTv13n11_01.HTM

EPA BROWNFIELDS GRANT PROPOSALS DUE SOON

Brownfields Grants can help your community assess contamination at underused properties, clean up contaminated sites, fund job training and revitalize! It's time to apply. These grants provide funding and revitalization opportunities for communities by returning contaminated (or potentially contaminated) properties to reuse. The U.S. Environmental Protection Agency is seeking proposals for brownfields assessment, cleanup and job training grants. Assessment and cleanup grant proposals are due December 16, 2002. Job training grant proposals are due in late December 2002. This is a competitive process for funds to be made available to governments and non-profits organizations in Summer 2003. For details, visit www.epa.gov/brownfields or call the EPA Region 10's Brownfields Team at 1.800.424.4EPA or email brincefield.timothy@epa.gov, morales.susan@epa.gov, or slater.mike@epa.gov.

FORUM FOR BUSINESS AND THE ENVIRONMENT

The resolution of environmental and natural resource conflicts in Oregon is often a contentious and divisive process. People of differing backgrounds and perspectives can rarely engage in productive dialogue about environmental issues. To overcome that polarization, the Oregon Environmental Council created the Forum for Business and the Environment series. Since 1995, the Forum series has brought together business, community, and government leaders to discuss issues openly and honestly, to build understanding, and - just possibly- to begin to forge consensus about some of Oregon's most difficult environmental challenges.

Please join us for one or all of our Forums. We guarantee a stimulating talk, and a lively and educational discussion.

- Business and the Environment in the 2003 State legislature

Speakers: David Welsh, Lynn Lundquist, Duncan Wyse (invited)

December 3, 2002 - Portland

Oregon will enter the 2003 state legislative session with a new governor and several newly elected legislators. OEC has invited representatives from the state's leading business associations to join our own lobbyist, Matt Blevins, in presenting their legislative agendas and priorities for the 2003 session. Don't miss this informative, pre-session "sneak preview" of legislation proposed by Lynn Lundquist of the Oregon Business Association (OBA), David Welsh of the Northwest Environmental Business Council (NEBC) and Duncan Wyse of the Oregon Business Council (OBC)(invited).

Please visit www.orecouncil.org/events for more information, registration and a complete list of the Forum series.

YOUR VERY OWN ENVIRONMENTAL LAWYER AS CLOSE AS YOUR BOOKSHELF!

The Environmental and Natural Resources Law section of the Oregon State Bar has just published "Environmental and Natural Resources Law," a comprehensive reference book (43 chapters, 1100+ pages) covering the legal aspects of many of the federal, state, and local issues that environmental consultants, engineers, and planners face on a regular basis. The book is the culmination of a lengthy volunteer effort through which experienced Oregon environmental and natural resource lawyers served as the authors and editors of this Oregon-focused reference work.

This is a single-volume treatise organized into sections on:

- Environmental Responsibility and Liability;
- Enforcement and Litigation;
- Operational Environmental Issues;
- Transactional Environmental Issues; and
- Natural Resources, Public Lands and Project Permitting.

Within these sections, you will find individual chapters surveying the law, updating you on recent developments, and containing practical tips on some of the most rapidly developing areas of environmental and natural resources law, including:

- Sources of Environmental Law;
- Water Quality;
- Underground Storage Tanks;
- Hazardous Waste;
- Enforcement of Environmental Laws;
- Hazardous Release Reporting Obligations;
- Environmental Audits (and privileges);
- Wetland Regulation;
- Water Law; and
- Endangered Species.

Environmental and Natural Resources Law costs only \$165. To purchase a copy in hard cover or CD-ROM format, or to view the contents in more detail, contact the Oregon State Bar publications division on the web at www.osbcle.org/pub, or by phone at 503-684-7413 or toll free in Oregon at 1-800-452-8260, x413.

OREGON DEPARTMENT OF AGRICULTURE AND DEPARTMENT OF ENVIRONMENTAL QUALITY REVISING CONFINED ANIMAL FEEDING PERMITTING

The Departments of Agriculture and Environmental Quality propose to adopt and amend rules to issue a National Pollutant Discharge Elimination System (NPDES) General Permit for Confined Animal Feeding Operations (CAFOs). Public Hearings will be held on November 13th at 7:00 PM in Tillamook, Oregon and November 14th at 1:00 PM in Salem, Oregon. For more information or a complete copy of the memorandum, please contact your NEBC office at 503.227.6361 or Debbie Gorham, Department of Agriculture, at 503.986.4704.

- MEMBER TO MEMBER -

2003 NEBC DIRECTORY – NEW AND IMPROVED

NEBC is about to begin ad sales for your 2003 annual membership directory. Many of you have been advertisers in the past and we appreciate your support. We will be counting on that support again for 2003. But there is another way. Many associations depend on associate members, those not providing environmental services and equipment in our case, to support their publications and events. **Who do you spend money on each month that would like to be in front of other firms like yours?** As a part of our on-going effort to produce a professional and effective annual directory we need your help. If you will please provide NEBC with the contact information for your top **five** local vendors, we will seek their support for your publication. In addition, they will become an excellent candidate to be associate members of NEBC. Your help is essential if we are to keep the directory an affordable benefit of membership. Vendors could be anything from office supplies and printers to caterers and lab supplies. We'll take them all.

NEBC is proud to partner with McGraw Hill Construction to produce our 2003 Membership Directory. We have upgraded our product for next year. The publication will be produced on magazine quality gloss paper stock to give our advertisers, graphic images, and data a more professional look than in previous years. A new "Keyword Matrix" will enhance the description of member capabilities and assist users in finding the expertise they need. Members will, for the first time, be able to provide individual company descriptions. This issue will include a significant re-design of other components such as the table of contents, chapter information, and association services. All of these changes will enrich your Membership Directory and increase our impact across the many disciplines we serve. NEBC encourages you to support your association's publication with a display advertisement highlighting your firm and re-enforcing your membership in NEBC.

SEEKING OFFICE MANAGER AND SENIOR HYDROGEOLOGIST

Office Manager – Portland, Oregon

Landau Associates is seeking an experienced environmental scientist or engineer to manage our Portland, OR office. Responsibilities include management and growth of the office, senior-level project management and technical review, client management, and business development. Desired attributes include: minimum 12 to 15 years experience in environmental science or engineering; demonstrated ability to manage complex multidisciplinary projects; successful track record in staff development and management; well-developed network including the client/legal community and regulatory agency contacts in the Portland market; MS or Ph.D. in environmental science, natural resources, geology, hydrogeology, environmental engineering, or related field; and professional registration as applicable.

Senior Hydrogeologist - Portland, Oregon

Landau Associates is seeking a senior hydrogeologist for our Portland, OR office. Responsibilities include field investigation design and oversight, data interpretation and report preparation, technical review, contribution to multidisciplinary project teams, project management, staff mentoring, and serving as a liaison between clients and regulatory agencies. Desired attributes include: minimum 7 to 10 years experience conducting/managing hydrogeologic and site investigations; MS in geology, hydrogeology, or related field; professional geologist registration in Oregon; and strong working knowledge of Oregon environmental regulations.

Landau Associates is a leading regional environmental, natural resource, and geotechnical engineering consulting company. We emphasize quality, client service and teamwork. We offer a competitive compensation and benefits package and a casual workplace. Please email your resume and salary requirements to: HumanResources@landauinc.com – or fax: 425-778-6409, Attn: Human Resources.

MARKET RESEARCH PROJECT - CHINA

Sutton & Gu International LLC (Sutton) is a Washington State based Export, Program Management and Consulting company. Sutton's mission is to promote US high-tech business in China. Sutton is planning to conduct a market research survey project approved by the Chinese government through (SEPA) the Chinese version of EPA. Due to the fast economic growth in China, the country is facing severe environmental pollution. The focus of the survey is to investigate and explore the current environmental market (currently at 84 Billion US) based upon the latest 5 year plan provided by China with the intent to expand US companies participation in this very large and diverse market through future environmental engineering and equipment solutions for these demands. Goals would include a current in-depth understanding of the environmental market in China today, get up to date knowledge of China's rules, regulations, and standards, especially after China's entrance into WTO and the subsequent MFN status granted by the Bush administration late 2001. This research will additionally focus on investigating the competitiveness of US environmental industry on major environmental sectors including Waste Water treatment, Air Pollution Control, Solid Waste Treatment, and Environmental Management Systems in China and develop possible market entry strategies and solutions for US companies. This research requires expertise on international business, marketing laws and environmental technologies. Sutton & Gu International LLC would like to team up with your organization. For more information on the survey project, please contact Dan Sutton at 425.387.4910 or by email at dansutton1999@yahoo.com.

- EVENTS -

MARK YOUR CALENDAR!

On January 15, the Olympic Chapter of NEBC will present "Defending the Clean-up Tax Incentive: What you can do!"

Jerry Smedes, Smedes and Associates, and several NEBC members will present the benefits of the tax incentives related to environmental clean-up and environmental technology research and development and how NEBC is working to preserve those benefits.

Has your firm taken advantage of these incentives?

Have your clients benefited?

Did you know they were available?

Come learn what it's going to take to defend these important tax provisions!

- NEBC 2002 EVENT CALENDAR -

November			
6	Olympic Chapter Committee Meeting	9:30 AM – 11:30 PM	AGC of Washington – Seattle, WA
6	Olympic Chapter Luncheon – Topic: TBD	11:30 AM – 1:00 PM	Harborside Seafood Restaurant – Seattle, WA
15	Cascade Chapter Committee Meeting	9:30 AM – 11:30 AM	Bio-Reaction Industries – Tualatin, OR
December			
5	NEBC Board of Directors Meeting	9:00 AM – 1:30 PM	Preston Gates & Ellis – Seattle, WA

The 2003 Event Calendar coming in December!

- NEBC CONTACT INFORMATION -

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